

AM02 - Texas A&M University

P.O. Date: 7/6/2016

Purchase Order

Purchase Order Number

AM02-16-P024856

SHOW THIS NUMBER ON ALL
PACKAGES, INVOICES AND
SHIPPING PAPERS.

V E N D O R	Vendor Number: 00040136
	National Association of Wholesaler Distributors
	1325 G St NW Ste 1000
	Washington, DC 200053134

INVOICING VENDOR SHALL SUBMIT AN ITEMIZED INVOICE SHOWING PURCHASE ORDER NUMBER. IF YOUR INVOICE IS NOT PROCESSED AS INSTRUCTED, PAYMENT MAY BE DELAYED.

S H I P T O	ENGINEERING TECHNOLOGY DEPT. Attn: Contact FAYE GREENWADE at (979)845-5927 J. R. THOMPSON HALL 120 3367 TAMU COLLEGE STATION, TX 778433367 US Email: fgreenwade@tamu.edu Phone: (979) 845-5927
	ATTN: FMO Accounts Payable 750 Agronomy Road - Suite 3101 6000 TAMU Attn: Email invoices to invoices@tamu.edu Attn: Do not mail invoice if sending via email College Station, TX 778436000 USA Email: invoices@tamu.edu Phone: (979) 845-8362

Solicitation (Bid) No.:					Payment Terms: Net 30 Shipping Terms: F.O.B., Destination Freight Terms: Freight Allowed Delivery Calendar Day(s) A.R.O.: 0			
Item # 1 Class-Item 715-88 ISBN 1-934014-38-9 Description: Driving Profitable Growth: A Distributor's Playbook to Generate?Manage?Sustain Competitive Advantage								
Quantity	Unit Price	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
62.00	\$ 120.00	EA	0.00 %	\$ 0.00		\$ 0.00	\$ 0.00	\$ 7,440.00
LN/FY/Account Code 1/16/02-ENTC-BLANK-213700-00000-5765-----N-AA-CD-EN-L--							Dollar Amount \$ 7,440.00	
Item # 2 Class-Item 715-88 ISBN: 1-934014-34-6 Description: Pricing Optimization: Striking the Right Balance for Margin Advantage								

Quantity	Unit Price	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
62.00	\$ 72.00	EA	0.00 %	\$ 0.00		\$ 0.00	\$ 0.00	\$ 4,464.00

LN/FY/Account Code
2/16/02-ENTC-BLANK-213700-00000-5765-----N-AA-CD-EN-L--

Dollar Amount
\$ 4,464.00

Item # 3
Class-Item 715-88

ISBN: 1-934014-14-1 Description: Optimizing Distributor Profitability: Best Practices to a Stronger Bottom Line

Quantity	Unit Price	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
60.00	\$ 96.00	EA	0.00 %	\$ 0.00		\$ 0.00	\$ 0.00	\$ 5,760.00

LN/FY/Account Code
3/16/02-ENTC-BLANK-213700-00000-5765-----N-AA-CD-EN-L--

Dollar Amount
\$ 5,760.00

Item # 4
Class-Item 715-88

ISBN: 1-934014-24-9 Description: Customer Stratification: Best Practices for Boosting Profitability

Quantity	Unit Price	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
60.00	\$ 72.00	EA	0.00 %	\$ 0.00		\$ 0.00	\$ 0.00	\$ 4,320.00

LN/FY/Account Code
4/16/02-ENTC-BLANK-213700-00000-5765-----N-AA-CD-EN-L--

Dollar Amount
\$ 4,320.00

Item # 5
Class-Item 715-88

ISBN: 1-934014-31-1 Description: Sales and Marketing Optimization: Developing Competitive Value Propositions in Distribution

Quantity	Unit Price	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
60.00	\$ 111.00	EA	0.00 %	\$ 0.00		\$ 0.00	\$ 0.00	\$ 6,660.00

LN/FY/Account Code
5/16/02-ENTC-BLANK-213700-00000-5765-----N-AA-CD-EN-L--

Dollar Amount
\$ 6,660.00

TAX:	\$ 0.00
FREIGHT:	\$ 0.00
TOTAL:	\$ 28,644.00

ANY EXCEPTIONS TO PRICING OR DESCRIPTION CONTAINED HEREIN MUST BE APPROVED BY THE TEXAS A&M UNIVERSITY AGENCY PROCUREMENT OFFICE PRIOR TO SHIPPING.

The State of Texas is Exempt from all Federal Excise Taxes.
State and City Sales Tax Exemption Certificate: The A&M System claims an exemption from taxes under Chapter 20, Title 122A Revised Civil Statutes of Texas for purchase of tangible personal property described in this order, purchased from Vendor listed above as this property is being secured for the exclusive use of the State of Texas.

The Terms and Conditions of the State shall prevail.

FAILURE TO DELIVER: If the Vendor fails to deliver these supplies by the promised delivery date or a reasonable time thereafter, without giving acceptable reasons for delay, or if supplies are rejected for failure to meet specifications, the State reserves the right to purchase specified supplies and equipment elsewhere, and charge the increase in price and cost of handling to the Vendor. No substitution or cancellations permitted without prior approval of The Texas A&M University System.

STATE OF TEXAS AND THE TEXAS A&M UNIVERSITY SYSTEM TERMS AND CONDITIONS APPLY.

APPROVED

By:	Angel Constancio
Email:	agc@tamu.edu
Phone#:	(979) 845-3847

BUYER