

# The Texas A&M University System

COMPANY NAME \_\_\_\_\_  
 ADDRESS \_\_\_\_\_  
 CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
 PHONE \_\_\_\_\_ FAX \_\_\_\_\_

Purchaser Patty Winkler  
 Info Contact p-wnkler@tamu.edu 979-845-4556

## DEPARTMENT

Department 02ATHL  
 Bill-to-Address 750 Agronomy Road - Suite 3101  
 6000 TAMU  
 Attn: Email invoices to invoices@tamu.edu  
 Attn: Do not mail invoice if sending via email  
 College Station, TX 778436000  
 Ship-to-Address KYLE FIELD STADIUM  
 756 HOUSTON ST  
 1228 TAMU  
 COLLEGE STATION, TX 778431228

## BID INFORMATION

Description Furnish and Install Camera System with Live Streaming Technology  
 Bulletin Desc.  
 Bid Number AM02-17-B000688 Bid Opening Date 11/08/2016 2:00 PM  
 Bid Type Open Market Type Code Invitation for Bid  
 Alternate Id 05907AF Fiscal Year 2017  
 Available Date 10/26/2016 4:46 PM  
 Pre-Bid Conference  
 Attachments Attachment A - Insurance Requirement 2-12-16~25.docx

## AMENDMENTS

## ITEMS

Item	Description	Quantity	Unit	Unit Price	Total
1.000	Attention All Bidders:	0.00			

Texas A&M, Procurement Services is transitioning to an E-commerce system for all invitation for bids and purchase orders. We are asking all vendors to take a few moments and register as one of our vendors. This will allow you to respond to our bid invitations electronically as well as accept purchase orders.

Please visit the following website to register  
<https://buy.tamus.edu/bsol/>

If you have any questions in reference to registrations, please contact us at vendorhelp@tamu.edu

As a bidder responding to this invitation upon submission of your response, regardless of the format of your submission, you and the entity you represent are agreeing to the terms and conditions presented here as well as the TAMU terms and conditions located at [http://purchasing.tamu.edu/media/123743/bid\\_tamu.pdf](http://purchasing.tamu.edu/media/123743/bid_tamu.pdf).

Physical Address:

Texas A&M University  
 Procurement Services  
 Agronomy Road  
 College Station TX 77843-1477  
 Fax - 979-845-3800

NOTE: If responding manually, please submit with your bid response a W9. This will allow us to enter your company into our bid system and include your response on the electronic tabulation.

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Texas A&M University, Athletics is seeking pricing for the

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<u>Item</u>	<u>Description</u>	<u>Quantity</u>	<u>Unit</u>	<u>Unit Price</u>	<u>Total</u>
	<p>Furnish and Installation of Camera System with Live Streaming Technology on six (6) tennis courts located at the Varsity Tennis Complex on the College Station, TX campus as per the following specifications;</p> <p>All questions shall be submitted in writing to the following email with the subject line of "B000688 - Tennis Court Camera System"</p> <p>*Patty Winkler - p-winkler@tamu.edu</p>				
2.000	<p>Project Specifications:</p> <p>-The successful vendor shall install (a) one (1) HD camera per court; (b) camera bracket; (c) POE Switch; (d) streaming server (e)live score servers (scoreboard integration included in scope) at each of the six (6) tennis courts at the Varsity Tennis Complex.</p> <p>Camera Specifications:</p> <p>-Outdoor/Indoor capability            -Camera resolution: 720p            -Video Track Type: H264            -Audio Track Type: AAC</p> <p>Technology offered must include the following features:</p> <p>-Live streaming with capability of embedding the live score            -Instant on-court video and after-action video            -Auto-generated statistics available on court and after-action            -Auto-tagged event list with advanced filter capabilities            -On-Court and after-action debriefing tools, including slow motion, frame by frame, zoom, and drawing tools            -Automatically generated highlight clip            -3D model of players' movement            -3D model of shot spots            -Instant video replay            -Line calling            -Ability to watch recorded video and live streaming online            -Ability to view live streaming, recorded video, statistics, highlight clips and create new videos through a mobile app            -Speeds and spin rates of the ball            -On-court drills and drill summaries</p> <p>-Live streamed video will be stored on basic cloud storage up to 50 hours. Texas A&amp;M, Athletics shall be able to watch stored videos online or download these videos as MP4 video files.            -Texas A&amp;M will be able to purchase additional cloud storage.            -The successful vendor will store the live streamed videos on a local server in clips of 4 hours in MP4 format. This video shall be available immediately after the match. The raw videos will be hosted on the local DVR for about a month.            -Services will include live streaming to Texas A&amp;M, Athletics website or YouTube (or equivalent platform) links, support and maintenance, software upgrades as they are released, three (3) years parts warranty, administrative page on the vendor's website, local DVR and 50 hours of basic storage.            -The successful vendor shall provide a surge protection plan.            -The successful vendor will provide live video streaming with audio from a mobile app and will provide an IP live HD video feed from one (1) camera with embedded audio per court to the Texas A&amp;M, Athletics web page or conference page.            -The successful vendor will provide video feeds available for streaming through Google (by YouTube) or by any other platform allowing a live stream.            -DVR (Digital Video Recorder) capabilities - Up to 4 hours of DVR live stream recording for each court during the live stream. Viewers can pause/play and replay the video at any time (to be available for the YouTube links only).            -Online control through Texas A&amp;M, Athletics' administrative</p>	0.00			

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	<p>page on the vendor's website that enables the Texas A&amp;M Athletics to turn the court stream on or off.</p> <p>-Live video player can be embedded in the Texas A&amp;M, Athletics web site, or on another web page, or only as links.</p> <p>-The successful vendor shall provide marketing and promotional materials of the live streaming (e.g. brochures, roll ups, court signs, promotion Email, Facebook texts, etc.).</p> <p>Vendor Qualifications:</p> <p>-Must have experience in Live Streaming NCAA Division I Men's &amp; Women's Tennis Championships</p> <p>-Must have experience in Live Streaming for at least 10 NCAA Division I Men's and Women's Tennis Programs.</p> <p>Bidders shall submit with bid response a company resume that shows all vendor qualifications. Texas A&amp;M reserves the right to verify all qualifications.</p>				
3.000	HD Camera, per court	6.00	EA		
4.000	<p>Bidders shall indicate brand offered</p> <p>Live Streaming Technology, as per the above features and specifications for the period of three (3) years from the date of installation with the option to renew the agreement for an additional two (2) years, one (1) year at a time, if mutually agreed upon by both parties with all terms and conditions remaining firm. Upon renewal pricing shall be negotiated and agreed upon by both parties.</p> <p>NOTE: Once all the hardware costs are paid by Texas A&amp;M, Athletics - all hardware will be owned by TAMU - Athletics.</p>	1.00	LOT		
5.000	<p>Installation</p> <p>The requested equipment is to be supplied as a complete operational system, set-up and ready for use. Any/all operational/maintenance manuals are to be provided at the time of shipping/installation.</p> <p>This project shall be considered a "turnkey" project that includes all aspects of the installation.</p> <p>Final Testing and Acceptance Criteria:</p> <p>The completed installation shall be inspected by Texas A&amp;M to assure that all equipment is installed in a professional manner, and in accordance with manufacture specifications.</p> <p>The final system/product testing and demonstration shall be performed after the installation and initial testing has been completed by vendor but prior to any use of the system. Vendor shall ensure that system meets or exceeds performance specifications as per manufacture criteria. The vendor shall be responsible for properly performing all setup of equipment and all assembly.</p> <p>Insurance Requirement:</p> <p>It is understood that all equipment and material supplied by the vendor shall remain their property until such time as accepted or paid for by TAMU. The vendor shall protect them with appropriate insurance against theft or other loss or damage.</p> <p>The successful vendor will be required to provide proof of insurance in the amounts indicated in Attachment A, with Texas A&amp;M University listed as an additional insured party. Bidders are asked to submit a sample certificate of insurance (COI) for review and approval. Upon award, an updated COI will be required and it shall be the responsibility of the vendor to maintain a current certificate on file with Procurement Services during the term of the agreement.</p>	1.00	LOT		

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6.000	Training	1.00	LOT		
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Training shall include a one (1) day on-site demonstration of the proper operating techniques of equipment ordered and installed to Texas A&M, Athletics' coaching staff, players, and other faculty members. The training shall take place on the following day after installation or otherwise agreed upon date - may be done remotely.

All training expenses must be included in bid response.

7.000	Note to Bidders:	0.00			
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Bidders shall provide detailed specifications and descriptive literature of product(s) offered with bid response. Failure to do so may result in the disqualification of your response.

Pricing:

Bidders must indicate any additional charges not listed here-in.

References:

Bidders shall provide at least three (3) references where services comparable in size and scope have been performed within the last two (2) years. Bidders shall provide the Company name, Contact Person, Company Address, phone and fax number and email for each reference.

Texas A&M University reserves the right to contact these references to verify bidder's ability to perform these services. A negative reference may be grounds for disqualification of your bid.

Payment Terms:

Quote 100% Net 30 Upon Receipt and Acceptance. If quoting as specified, type "Agreed" in the required field. If quoting otherwise, indicate here-in: \_\_\_\_\_ (required field)

Shipping Terms:

Quote Destination Freight Prepaid and Allowed. If quoting as specified, type "Agreed" in the required field. If quoting otherwise, indicate here-in and provide estimated shipping cost. \_\_\_\_\_ (required field)

Delivery Time: Quote delivery time, upon receipt of order \_\_\_\_\_ (required field)

Warranty Terms:

Bidders shall indicate warranty terms of product(s) offered: \_\_\_\_\_ (required field)

Award

The award shall be made based on the following "Best Value Criteria". Texas A&M reserves the right to consider the following and any other factor deemed necessary to evaluate the offer and determine the "Best Value" for the University.

- Vendor's ability to meet the minimum specifications;
- Delivery requirement;
- Experience/past experience with vendor;
- The quality, availability and adaptability of equipment offered to required application.
- Quality of performance of previous services;
- Warranty Terms;

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<u>Item</u>	<u>Description</u>	<u>Quantity</u>	<u>Unit</u>	<u>Unit Price</u>	<u>Total</u>
	-References; -Vendor Experience/Resumes -The acquisition price.				
	Texas A&M University reserves the right to accept or reject any or all bids, to waive in formalities and technicalities, to accept the offer considered the most advantageous to the University.				
	Texas A&M University reserves the right to make the decision as to what system best meets the minimum specifications and which system best suits the needs of the university. Texas A&M's decision is final.				