

12Twenty, Inc. 701 Santa Monica Blvd, Suite 210 Santa Monica, CA 90401

SERVICE ORDER

CUSTOMER INFORMATION:

Texas A&M University School of Law Texas A&M University

1515 Commerce St. Fort Worth, TX 76102

CUSTOMER CONTACT: Arturo Errisuriz

Assistant Dean (817) 212-4050

aerrisuriz@law.tamu.edu

January 15, 2016

12Twenty Account Executive

Kelly McGinnis 424-645-5062

kelly.mcginnis@12Twenty.com

Quote Date:

Quote/Order Number: Quote Expiration Date: December 16, 2015 TXSAMLAW151216-3

AUTHORIZED USERS PROGRAM (STUDENTS) PROGRAM SIZE (MAX USERS) Full-Time JD

NON-STUDENT USERS MAX USERS Career Advisers 10

PRODUCTS AND MODULES SKU TYPE ITEM NAME ANNUAL SUBSCRIPTION L-ODA PRODUCT Outcome Data & Analytics (ODA) L-ODA-SURV1 MODULE Outcome Survey L-ODA-STNRP1 MODULE Standard Outcome Reporting L-CSM **PRODUCT** Career Services Management (CSM) L-CSM-EVPRM1 MODULE Event Management - Premium L-CSM-APPMT1 MODULE **Advising Appointments** L-CSM-CANSC1 MODULE Candidate Search L-CSM-JOBBD1 MODULE Job Postings L-CSM-OCISTN1 MODULE On-Campus Interviewing - Standard L-CSM-PRBNO1 MODULE L-ERM **PRODUCT** Employer Relationship Management (ERM) L-ERM-COM1 MODULE Company Directory and Activity History L-ERM-CON1 MODULE Contact Directory and Activity History L-ERM-TASK1 MODULE Task Tracking, Campaign Tracking, and Activity Stream L-ERM-STOOL1 MODULE **Recruiting Tracking for Students** SUB-TOTAL 19,750 DISCOUNT STRATEGIC REFERENCE CUSTOMER DISCOUNT \$ (2,963)DISCOUNT MULTI-PRODUCT DISCOUNT (3 PRODUCTS) 10% (1,975)PRODUCTS & MODULES TOTAL: \$ 14,813

SUPPORT ITEMS				
SKU	TYPE	ITEM DESCRIPTION	ANNUAL S	UBSCRIPTION
SUPPORT-STDD	SERVICE	Standard Product Support: Normal business hours (9AM-5PM PT)		Included
		SUPPORT ITEMS TOTAL:	\$	

SERVICE ITEMS					
SKU	TYPE	ITEM DESCRIPTION			ONE-TIME FEE
LAW-ODA-ONBD	SERVICE SERVICE	Law ODA: Standard on-boarding: setup, training, data import (up to 3 years) Law CSM: Standard on-boarding: Setup, training, data import (up to 3 years) Law ERM: Standard on-boarding: Setup, training, data import		\$ \$	3,000 3,000
LAW-ERM-ONBD	SERVICE			\$	3,000
		SUB-TOTAL		\$	9,000
	DISCOUNT	SIGN BY DECEMBER 31, 2015	50%	\$	(4,500)
			SERVICES TOTAL:	\$	4,500

Cost Summary:	<u>Total</u>		
Total Annual Recurring Subscription Fees	\$	14,813	
Total One-Time Charges	\$	4,500	

EFFECTIVE DATE OF AGREEMENT:

TARGETED ON-BOARDING KICKOFF DATE: January 12, 2016 TARGETED STUDENT LAUNCH DATE:

January 1, 2016 June 1, 2016

OPTIONAL ITEMS. The following items may be elected by you at any time. Prices guaranteed during the Initial Term.					
SKU	TYPE	ITEM DESCRIPTION	FEE TYPE		PRICE
ADDON-SSO	ADDON	Single Sign-on	Annual Subscription	\$	500
ADDON-API	ADDON	API	Annual Subscription	Ś	500
ADDON-ADMIN1	ADDON	Additional Admin/Staff Users (3-Pack)	Annual Subscription	Ś	1,000
CUST-5FIELDS1	ADDON	Custom survey fields (Bundle of 5)	One-time Fee	Ś	1,500
CUST-1FIELDS1	ADDON	Custom survey fields (Quantity: 1)	One-time Fee	\$	500
DATA-PASTYR	SERVICE	Additional ODA data on-boarding (per year)	One-time Fee	\$	1.000
SETUP-SSO	SERVICE	Standard SSO setup and configuration	One-time Fee	\$	1,000
SETUP-API	SERVICE	Standard API setup and configuration	One-time Fee	\$	1.000
CUST-SERVICES	SERVICE	Customization services	Hourly rate	\$	200

TERMS OF AGREEMENT

12Twenty, Inc. ("12Twenty"), a Delaware corporation and the Customer indicated above ("Customer" or "You" or "School"), each singularly a "Party" and collectively (the "Parties"), hereby agree as follows:

- 1. Products and Services provided under this Order Form ("Order") are subject to the 12Twenty Master Services Agreement v150610 which is attached herewith and incorporated by reference and collectively, the "Agreement." By signing this Order You witness that You have read and understand and agree to the terms of the Agreement. You further witness that the individual signing below is duly authorized to bind the Customer to this Agreement and any addendum or amendments thereto. The terms of this Order will govern in the event of any conflict between the terms of this Order and the Agreement The information contained this Order, including the pricing information, shall be considered Confidential Information, subject to Section 9 of ther Agreement.
- 2. License to use the Products and Services is limited to the Customer's programs, students, and non-student users specified in the Authorized Users section of this Order. All alumni are licensed for usage of the ODA product (only) for up to 12 months following graduation from a program specified above.
- 3. All one-time fees and first-year annual subscription fees shall be invoiced upon the Effective Date or as soon thereafter as practicable. All subscription fees for Renewal Terms shall be invoiced thirty (30) prior to the commencement of the Renewal Term.

 with approval from Texas A&M University's Office of Business Development,
- 4. The Strategic Reference Customer Discount is contingent upon the Parties agreeing in writing that: (a) 12Twenty may use School's name and its logo on 12Twenty's website and in its marketing materials to indicate that School is a client of 12Twenty, (b) 12Twenty may provide Customer Contact Information as a reference to a reasonable number of prosepctive 12Twenty customers, and (c) School will cooperate with 12Twenty's efforts to create case studies, written testimonials, video testimonials, and other such materials.

IN WITNESS WHEREOF, the Parties execute this Service Order and agree to the Agreement, upon the last date written below

	12Twenty, Inc	Agreement, upon the last date written below.		
		Texas A&M Un <u>iv</u> ersity		
	By:	ву:		
	Printed Name	Printed Nam ROBERT C. BOUNDS		
	Title: CEO	Title: DIRECTOR, PROCUREMENT SERVICES		
	Date: 3/22/19	Date: 21 MAR 2019		
	Billing Address: Texas A&M University School of Law	Notices Address: Texas A&M University School of Law		
Attention:	_Artie Errisuriz	same		
Address:	1515 Commerce St			
City, State ZIP:	Fort Worth, Texas 76102			
Phone:	817-212-4000			
Fax:	817-212-4002			
Email:	aerrisuriz@law.tamu.edu			

University: Texas A&M University

School: School of Law

Program(s): Part-Time JD, Full-Time JD

12Twenty Product(s): Outcome Data & Analytics (ODA), Career Services Management (CSM), Employer

Relationship Management (ERM) Contract: TXSAMLAW151216-3

12TWENTY, INC. RENEWAL AGREEMENT

THIS RENEWAL AGREEMENT (this "Renewal Agreement"), entered into as of April 1, 2019 (the "Renewal Effective Date") by and between 12Twenty, Inc., a Delaware corporation ("12Twenty"), and The Texas A&M University, an agency of the State of Texas ("University"), is made in connection with that certain Service Order and Master Services Agreement (collectively, the "Agreement") previously entered into by 12Twenty and University. Capitalized terms not otherwise defined in this Renewal Agreement will have the meanings given to them in the Agreement. 12Twenty and University agree as follows:

- 1. Expiration of Initial Term. The Initial Term of the Agreement, which commenced on March 31, 2017 will (unless extended or renewed) expire on March 31, 2019. Pursuant to Section 4.1 of the Agreement, the Agreement may be renewed for additional periods (if any) as agreed to the parties in writing.
- 2. Renewal Terms. By this Renewal Agreement, the parties agree to renew the Agreement for an additional three-year period, such that this first Renewal Term will commence as of the Renewal Effective Date and continue in effect until March 31, 2022, unless earlier terminated as provided for in the Agreement. Upon the expiration of this initial Renewal Term, and of each Renewal Term thereafter, the Agreement will automatically renew for successive Renewal Terms of three years each until terminated in accordance with Section 4 of the Agreement.
- 3. No Other Changes. Except as specifically amended by this Renewal Agreement, the Agreement will remain in full force and effect in accordance with its terms. This Renewal Agreement may be executed in multiple counterparts, each of which will be an original, and all of which taken together will constitute a single instrument. Execution and delivery of this Renewal Agreement may be evidenced by PDF or facsimile transmission.

IN WITNESS WHEREOF, the authorized representatives of the parties are executing this Renewal Agreement intending for it to be effective as of the Renewal Effective Date.

"12Twenty"	"University"
12Twenty, Inc. 725 Arizona Ave., Suite 103 Santa Monico, GA 20401	Texas A&M University 1515 Commerce St Fort Worth, TX 76102
Kenneth Berlin Print Name CEO Title 3/22/19 Date	Print Nam ROBERT C. BOUNDS DIRECTOR, PROCUREMENT SERVICES Title ZI MAR ZO19 Date