

### DEED OF ACCESSION

This Deed of Accession ("Deed") is executed the () day of January, 2018

BY

Texas A&M University with its principal place of business at 400 Bizzell St, College Station, TX 77843, USA (hereinafter referred to as "University")

### IN FAVOUR OF

Mays Business School, Texas A&M University with its principal place of business at 4113, TAMU College Station, Texas 77843-4113 (hereinafter referred to as "School")

#### AND

VMock Inc., an Illinois corporation, and its subsidiaries and Affiliates having its office at VMock Inc., 3260 Hillview Avenue Palo Alto, CA 94304, USA (hereinafter referred to as "VMock");

### WHEREAS

- School and VMock have executed an Agreement with the last date of signature being 26
  December 2014 ("Agreement") for the provision of certain services by VMock on the terms
  and conditions provided therein
- The University wishes to avail of certain services on the basis of the terms and conditions as described in the Agreement to be delivered pursuant to this Deed.

# NOW THIS DEED WITNESSES AS FOLLOWS;

## 1. INTERPRETATION

In this Deed, except as the context may otherwise require, all words and expressions defined in the said Agreement shall have the same meanings when used herein.

### 2. COVENANT

- 2.1 The University hereby acknowledges that it has received a copy of the Agreement and has fully understood the scope of services and the terms and obligations provided therein.
- 2.2 In consideration of the services to be provided by VMock in accordance with the Agreement of, the University agrees to be bound by the terms of the Agreement with effect from date of execution of this Deed as if it were original party to the Agreement. The provisions of the Agreement shall deem to be incorporated in this Deed by reference.



3.	NOTICE
	For the purpose of this Deed, any notice to the University shall be addressed to: Bizzell St, College Station, TX 77843, USA
4.	SERVICE ORDER
	For the purpose of this Deed, a new Service Order, effective, is here added to the Agreement as Addendum 1.
SIC	GNATURE PAGE TO FOLLOW



IN WITNESS WHEREOF this Deed of Accession has been executed as a deed on the date first above written.

Signed for and on behalf of

Signed for and on behalf of

VMock Inc.

**Texas A&M University** 

Signature:

Signature:

Name: Salil Pande

Name:

Title: CEO & President

ROBERT C. BOUNDS DIRECTOR, PROCUREMENT SERVICES

2/14/2018

Title: Date:

2.12.2018



### **ADDENDUM 1**

#### **SERVICE ORDER**

## VMOCK DYNAMIC SCORE BASED RESUME PLATFORM

Name of School: Texas A&M University (All schools except Mays Business School)

## **Special Partner Pricing\*:**

# Phase 1 (partial rollout):

- One time set up benchmarking and customization fees: \$ 10,000
- Annual Licensing Fees: \$ 10,000

# Phase 2 (full rollout):

- One time set up benchmarking and customization fees: \$ 5,000
- Annual Licensing Fees: \$ 30,000

\*All the pricing mentioned in this Service Order shall be payable in U.S. Dollars

### Scope:

- Phase 1: Requisite benchmarks, on need basis for up to 2500 corps students
- Phase 2: Requisite benchmarks, on need basis for up to 60000 students

Special Partner Pricing Offer is based upon the following underlying conditions:

- The Licensee shall create a webpage dedicated to the Company that links the Platform from Licensee's career center website.
- The Licensee shall add a clickable Company logo to each of its staff member's email signature.
- The Licensee shall add a minimum of one (1) Company related post/tweet on each of Licensee's social media platforms on a monthly basis

The Licensee shall use its best efforts to fulfil all the conditions mentioned above.

Features Included:		



SERVICES AND PRATURES	
One-time Set-up and Customization (by cohort)	
Reporting and Analytics Module	
Resume Features	
Scoring	x
Benchmarking	х
Impact Analysis	х
Presentation Analysis	x
Competencies Analysis	х
Social and Professional Network Integration	x
Bullet-by-Bullet Feedback	x
Customized Samples	х
PRICING	
1. One-time Set-up and Customization fee	See pricing above
2. Licensing Fee (annual)	See pricing above

- Instant Feedback Platform Users will have access to VMock's proprietary online automated instant feedback system, wherein they will be able to get feedback (for the duration of the Agreement or graduation whichever comes first) on their resume, including fit for a target career, through which they can not only improve their resume but also receive guidance on skills and training required to better prepare for their chosen career.
- Access to Best Practices Users will have access to examples describing best practices in various elements of resume writing including skill representation, impact, presentation and competencies.
- Bullet-by-Bullet Analysis, Feedback and Guidance Users of the VMock Platform
  will be able to create a high-impact resume by working through bullets on their resume,
  and by receiving targeted feedback from the VMock Platform including suggested
  examples to create high-impact communication. Career Fit provides feedback on the
  first impressions of the resume, soft skills present and functional fit for the career.



Social Connect and Peer Reviews – VMock will enable users to conetwork (personal, professional, or educational) and receive resumereview on specified sections (e.g. education, experience, etc.) of their rebe able to review feedback received from multiple individuals to improve	e-critique or peer- resume. Users will	