

### Revised Purchase Order



Purchase Order			
Purchase Order Date	PO/Reference No.	Revision No.	Revision Date
Oct 15, 2025	AB1081954	1	Oct 15, 2025
<b>Contact instructions for questions regarding this Purchase Order:</b> If Buyer Contact information is listed below, please contact the Buyer. If not, please contact the Customer.			
<b>Buyer Contact:</b>			
<b>Buyer</b>	<b>Buyer Email</b>	<b>Buyer Phone Number</b>	
kak - Kanevsky, Kristina	kkanevsky@tamu.edu	979.458.8127	
<b>Customer Contact:</b>			
Name:	Regina Delao-Daniels		
Email:	DANIELSR@TAMUG.EDU		
Phone:	+1 409-740-4838		

### Sales Tax Exemption

Texas A&M University-Galveston is exempt from state and municipal sales taxes under Chapter 20 Title 122A, revised Civil Statutes of Texas, for all purchases made for the exclusive use of Texas A&M University-Galveston.

The laws of the State of Texas shall govern this Purchase Order.

Member of the Texas A&M University System.

### Order acceptance instructions:

**For Order Acceptance Instructions applicable to this PO, see the "Notes to Supplier" section below.**

Supplier Information		Delivery Information	
Supplier Name	NETSYNC NETWORK SOLUTIONS	<b>Delivery Address</b>	
Address	2500 W LOOP S STE 410/510 HOUSTON, Texas 77027 United States	TAMUS Member:	10-Texas A&M at Galveston (10)
Phone	+1 713-218-5052	Attn	Regina Delao-Daniels
FOB / FREIGHT	Destination	Central Receiving Warehouse	
Pre-Pay & Add	No	1001 Texas Clipper Rd	
Payment Terms	0, Net 30	Galveston, TX 77554	
Contract Number - Header	DIR-CPO-5347	United States	
Contract Number - Line	<i>no value</i>	<b>Delivery Information</b>	
Quote number		Required Delivery Date	
		Ship Via	Best Carrier-Best Way

### Notes to Supplier

#### Shipping Instructions

Note to Supplier

Furnish as per DIR Contract DIR-CPO-5347, NetSync Quote #AAAQ470688-02, and HUB Subcontracting Plan.

The HUB Subcontracting Plan submitted shall become a provision of this purchase. Attached are the HSP/PAR reporting requirements.

Subcontracting Area:

Cisco ELA - Northridge Research - AS/M, 80%, \$161,526.40

Attachments for supplier

Netsync Cisco ELA...

TAMU HSP Subcontr...

#### PO Clauses

Header	001	No Collect Freight Charges Accepted	Neither COD nor "Collect" freight or handling charges will be accepted.
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100	Order Acceptance Instructions - TAMU	Vendor guarantees that the products delivered, or the services performed, as a result of this Purchase Order will meet or exceed all specifications herein. Any exceptions to the pricing or the description contained herein must be approved by Texas A&M's Department of Procurement Services in writing prior to shipping or performance. This Purchase Order is governed by the laws of the State of Texas and Texas A&M's Terms & Conditions (the version that is effective as of the Purchase Order Date or the Revision Date specified above, whichever is later), which are incorporated into and made a material part of any Purchase Order issued by Texas A&M.
110	Terms & Conditions - TAMUG	Terms & Conditions - Texas A&M University Galveston -This purchase order is issued on behalf of Texas A&M University at Galveston and is governed by the Terms & Conditions found online: <a href="https://purchasing.tamu.edu/_media/TAMU.BID.TERMS.WEB.20230425.pdf">https://purchasing.tamu.edu/_media/TAMU.BID.TERMS.WEB.20230425.pdf</a>

Line No.	Product Description	Catalog No.	Size / Packaging	Unit Price	Quantity	Ext. Price
1 of 5	5 Year Cisco ELA Software Agreement 10/31/2025-10/30/2026	Cisco	EA	40,381.60 USD	1 EA	40,381.60 USD
2 of 5	5 Year Cisco ELA Software Agreement 10/31/2026-10/30/2027	Cisco	EA	40,381.60 USD	1 EA	40,381.60 USD
3 of 5	5 Year Cisco ELA Software Agreement 10/31/2027-10/30/2028	Cisco	EA	40,381.60 USD	1 EA	40,381.60 USD
4 of 5	5 Year Cisco ELA Software Agreement 10/31/2028-10/30/2029	Cisco	EA	40,381.60 USD	1 EA	40,381.60 USD
5 of 5	5 Year Cisco ELA Software Agreement 10/31/2029-10/30/2030	Cisco	EA	40,381.60 USD	1 EA	40,381.60 USD
<b>Total</b>						<b>201,908.00 USD</b>

Billing Information	Billing Address
<p>To assure timely payment please e-mail invoices to the email provided in the bill to address. If the invoice is sent via email, please do not send a duplicate copy through the mail. Only if email is not an option then submit invoices to the billing address indicated in the "Billing Address" section. To inquire about electronic invoicing via cXML, CSV or PO flip through the supplier portal, e-mail <a href="mailto:vendorhelp@tamu.edu">vendorhelp@tamu.edu</a>.</p> <p>Invoice must include the PO/Reference number shown above.</p>	<p>Texas A&amp;M University Galveston-Accounts Payable ***Do Not Mail Invoices*** Email invoices to <a href="mailto:invoices@tamug.edu">invoices@tamug.edu</a> PO Box 1675 Galveston, TX 77553 United States</p>

## Vendor PAR Requirements Subcontracting

### Subcontractor Selection Notification

Vendor shall provide a notice to **all** selected subcontractors (HUB's and Non-HUB's) of their selection as a subcontractor for this awarded contract. The notice must specify at a minimum the contracting agency's name (*Texas A&M*) and it's point of contact for the contract, the purchase order number, the subcontracting opportunity they (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontractor will perform. A copy of the notice must also be sent to the Texas A&M point of contact provided below no later than ten (10) working days after the contract is awarded and the purchase order is issued.

### Progress Assessment Report

The HUB Subcontracting Plan (HSP) submitted with the bid response shall become a provision of the purchase order. The vendor cannot change a subcontracting plan prior to its incorporation into the purchase order. TAC 20.14 (5). Per the Texas Administrative Code Chapter 20.14, Texas A&M requires the following:

- The vendor must submit a HUB Subcontracting Plan (HSP) Prime Contractor Progress Assessment Report (PAR) to Texas A&M University on a monthly basis. The vendor will maintain business records documenting its compliance with the approved HSP and will submit a PAR to the Texas A&M Department of Procurement Services no later than the 5<sup>th</sup> calendar day of the month until the purchase order has been paid in full. TAC 20.14 (d). **All PAR's shall be sent via e-mail to the following address: [hubprogram@tamu.edu](mailto:hubprogram@tamu.edu). Payment requests submitted without the PAR will not be processed.**
- Changes may not be made to the HSP without prior review and approval from the Texas A&M Department of Procurement Services. The vendor shall submit to the TAMU HSP point of contact provided below a revised HSP for each subcontracting opportunity to be modified.

If the selected vendor subcontracts any of the work without complying with TAC 20.14 and without prior approval from the Texas A&M Department of Procurement Services, the vendor will be deemed to have breached the purchase order and be subject to any remedial actions provided by Texas Government Code, Chapter 2161, state law and TAC 20.14 (6). Texas A&M will report nonperformance relative to its purchase order to Texas Procurement and Support Services in accordance with TAC 20.105, Subchapter F relating to the Vendor Performance and Debarment Program.

### Texas A&M Point of Contact

HUB Coordinator: Shawna Kennedy  
Phone – 979-845-3425  
E-mail : [Shawna.kennedy@tamu.edu](mailto:Shawna.kennedy@tamu.edu)

A copy of the PAR can also be found at the following link:  
<https://hub.tamu.edu/forms.html>

Quote #:	AAAQ470688-02
Date:	09/25/2025
Valid for:	30 Days

Customer	Inside Sales	Account Manager
Texas A&M University - Galveston kovacevi@tamug.edu 409.740.4461	Leo Kamenker lkamenker@netsync.com (m) 346.303.3912	David Monasmith dmonasmith@netsync.com

Please send purchase order to: [PO@netsync.com](mailto:PO@netsync.com)

Line #	Part	Description	Qty	Unit Price	Ext Price
Main Site				Sub Total 201,908.00	

**Wireless (10/31/2025-10/30/2030)**

1.1.0	E3-N-AIR	Cisco DNA Wireless	1	0.00	0.00
1.1.1.0	E3N-AIRWLAN-A	Wireless CISCO DNA EA Advantage Unit Price: 6.23 Each per Month Duration: 5 Years, Billing Frequency: Yearly	233	373.80	87,095.40
1.1.2.0	E3N-AIR-S	Cisco Support Standard for EA DNA Wireless	1	0.00	0.00
1.2.0	E3-N-CNS-CW	Cisco Networking Wireless Suite	1	0.00	0.00
1.2.1.0	E3N-CW-A	Cisco Wireless Advantage EA 3.0 LIC and Support Unit Price: 0.00 Each per Month Duration: 5 Years, Billing Frequency: Yearly	1	0.00	0.00
1.2.2.0	SVS-E3S-EAEMB	Cisco Support Standard for Cisco Network Subscription	1	0.00	0.00

**Security (10/31/2025-10/30/2030)**

1.3.0	E3-SEC-ISE	Security EA 3.0 Identity Service Engine	1	0.00	0.00
1.3.1.0	E3S-ISE-ADV	Security EA 3.0 ISE Advantage Subscription Unit Price: 5.18 Each per Year Duration: 5 Years, Billing Frequency: Yearly	200	25.90	5,180.00
1.3.2.0	SVS-E3S-ISE-B	Cisco Support Standard for ISE	1	0.00	0.00
1.3.3.0	E3S-ISE-ESS	Security EA 3.0 ISE Essentials Subscription Unit Price: 1.02 Each per Year Duration: 5 Years, Billing Frequency: Yearly	1300	5.10	6,630.00
1.4.0	E3-ISE-SVS1	Cisco Services Portfolio: Identity Services Engine T1	1	0.00	0.00
1.4.1.0	E3-CX-ISE-T1TCS	SVCS Portfolio T1 ISE Solution Support - OnPrem Unit Price: 41.79 Each per Month Duration: 5 Years, Billing Frequency: Yearly	1	2,507.40	2,507.40
1.4.2.0	E3-CX-EAMSC	SVCS Portfolio EA Management Service Cisco	1	0.00	0.00

**Switching (10/31/2025-10/30/2030)**

1.0	EA3-M	Cisco EA 3.0 BUNDLE	1	0.00	0.00
1.5.0	E3-N-AS	Cisco DNA Switching	1	0.00	0.00
1.5.1.0	E3N-C95005-A	C9500 CISCO DNA EA Advantage 48Y4C Unit Price: 161.50 Each per Month Duration: 5 Years, Billing Frequency: Yearly	2	9,690.00	19,380.00
1.5.2.0	E3N-C9200L2-E	C9200L 48-port CISCO DNA EA Essentials Unit Price: 14.34 Each per Month Duration: 5 Years, Billing Frequency: Yearly	31	860.40	26,672.40
1.5.3.0	E3N-C93001-E	C9300 24-port CISCO DNA EA Essentials Unit Price: 7.00 Each per Month Duration: 5 Years, Billing Frequency: Yearly	2	420.00	840.00
1.5.4.0	E3N-C9300S1-A	C9300 DNA Advantage, 24-port Fiber, Unit Price: 27.97 Each per Month Duration: 5 Years, Billing Frequency: Yearly	1	1,678.20	1,678.20
1.5.5.0	E3N-C95006-A	C9500 CISCO DNA EA Advantage 24Y4C Unit Price: 69.69 Each per Month Duration: 5 Years, Billing Frequency: Yearly	2	4,181.40	8,362.80
1.5.6.0	E3N-AS-S	Cisco Support Standard for EA DNA Switching	1	0.00	0.00

# NETSYNC

2500 West Loop South, Ste.  
410/510  
Houston, TX 77027 USA  
713.218.5000

# QUOTE

AAAQ470688-02

Quote #:	AAAQ470688-02
Date:	09/25/2025
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
1.5.7.0	E3N-C9200L1-E	C9200L 24-port CISCO DNA EA Essentials Unit Price: 8.49 Each per Month Duration: 5 Years, Billing Frequency: Yearly	14	509.40	7,131.60
1.5.8.0	E3N-C9300S1-E	C9300 DNA Essentials, 24-port Fiber, Unit Price: 8.49 Each per Month Duration: 5 Years, Billing Frequency: Yearly	1	509.40	509.40
1.5.9.0	E3N-C95001-E	C9500 CISCO DNA EA Essentials High (24Q/40X) Unit Price: 26.47 Each per Month Duration: 5 Years, Billing Frequency: Yearly	8	1,588.20	12,705.60
1.5.10.0	E3N-C93002-E	C9300 48-port CISCO DNA EA Essentials Unit Price: 11.58 Each per Month Duration: 5 Years, Billing Frequency: Yearly	29	694.80	20,149.20
1.5.11.0	E3N-C9400-E	C9400 CISCO DNA EA Essentials Unit Price: 51.10 Each per Month Duration: 5 Years, Billing Frequency: Yearly	1	3,066.00	3,066.00

## Notes: 340006006-181323-04

EA 3.0 - 9.25.25

Cisco Systems TX | DIR-CPO-5347

Total	201,908.00
Tax/Vat	0.00
Shipping	0.00
<b>Grand Total USD</b>	<b>201,908.00</b>