

## Revised Purchase Order



### Sales Tax Exemption

Texas A&M University is exempt from state and municipal sales taxes under Chapter 20 Title 122A, revised Civil Statutes of Texas, for all purchases made for the exclusive use of Texas A&M.

The laws of the State of Texas shall govern this Purchase Order.

Member of the Texas A&M University System.

<b>Purchase Order</b>			
Purchase Order Date	PO/Reference No.	Revision No.	Revision Date
<b>Dec 23, 2025</b>	<b>AB1108922</b>	<b>1</b>	<b>Dec 23, 2025</b>
<b>Contact instructions for questions regarding this Purchase Order:</b> If Buyer Contact information is listed below, please contact the Buyer. If not, please contact the Customer.			
<b>Buyer Contact:</b>			
<b>Buyer</b>	<b>Buyer Email</b>	<b>Buyer Phone Number</b>	
sww - Wolfe, Wes	swolfe3@tamu.edu	979.845.2014	
<b>Customer Contact:</b>			
Name:	Thomas Mcgowan		
Email:	THOMMY.MCGOWAN@TAMU.EDU		
Phone:	+1 979-862-7231		

### Order acceptance instructions:

**For Order Acceptance Instructions and other Terms and Conditions applicable to this PO, see the "Notes to Supplier" section below.**

Supplier Information	Delivery Information
Supplier Name: 12TWENTY INC Address: 8605 SANTA MONICA BLVD PMB 21723 WEST HOLLYWOOD, California 90069-4109 United States Phone: +1 310-487-3889 FOB / FREIGHT: Destination Pre-Pay & Add: No Payment Terms: 0, Net 30 Contract Number - Header: C2021-3229 Contract Number - Line: C2021-3229 Quote number:	<b>Delivery Address</b> TAMUS Member: 02-Texas A&M University (02) Attn: Des Wilson or Sharon Irwin Career Center John J Koldus Bldg Room: 209 1233 TAMU College Station, TX 77843 United States <b>Delivery Information</b> Required Delivery Date: Ship Via: Best Carrier-Best Way

### Notes to Supplier

#### Shipping Instructions

Note to Supplier: This PO is being issued with the understanding that TAMU Contracts Dept will continue to work on negotiating an MSA with 12Twenty. Spencer Snider with 12Twenty agreed to taking this action in order to receive the PO. Spencer Snider at 12twenty stated that 12Twenty is aware the MSA will still need to be agreed upon prior to the agreement being signed.

Attachments for supplier

Updated Service O...

#### PO Clauses

Header	001	No Collect Freight Charges Accepted	Neither COD nor "Collect" freight or handling charges will be accepted.
	100	Order Acceptance Instructions - TAMU	Vendor guarantees that the products delivered, or the services performed, as a result of this Purchase Order will meet or exceed all specifications herein. Any exceptions to the pricing or the description contained herein must be approved by Texas A&M's Department of Procurement Services in writing prior to shipping or performance. This Purchase Order is governed by the laws of the State of Texas and Texas A&M's Terms & Conditions (the version that is effective as of the Purchase Order Date or the Revision Date specified above, whichever is later), which are incorporated into and made a material part of any Purchase Order issued by Texas A&M.
	102	Terms & Conditions - TAMU	Terms & Conditions - Texas A&M University -This purchase order is issued on behalf of Texas A&M University and is governed by the Terms & Conditions found online: <a href="https://purchasing.tamu.edu/_media/TAMU.BID.TERMS.WEB.20250321.pdf">https://purchasing.tamu.edu/_media/TAMU.BID.TERMS.WEB.20250321.pdf</a>

Line No.	Product Description	Catalog No.	Size / Packaging	Unit Price	Quantity	Ext. Price
1 of 1	- Career Services & Employer Relations Management Hubs	N/A	EA	178,625.00 USD	1 EA	178,625.00 USD
Total					<b>178,625.00 USD</b>	

### Billing Information

To assure timely payment please e-mail invoices to the email provided in the bill to address. If the invoice is sent via email, please do not send a duplicate copy through the mail. Only if email is not an option then submit invoices to the billing address indicated in the "Billing Address" section. To inquire about electronic invoicing via cXML, CSV or PO flip through the supplier portal, e-mail vendorhelp@tamu.edu. Invoice must include the PO/Reference number shown above.

### Billing Address

Texas A&M University-Accounts  
Payable  
\*\*\*Do Not Mail Invoices\*\*\*  
Email invoices to invoices@tamu.edu  
750 Agronomy Rd Suite 3101  
6000 TAMU  
College Station, TX 77843-6000  
United States

We are excited to bring you into the innovative world of 12twenty! Below is a quote outlining everything you will receive as part of your 12twenty package. Do not hesitate to reach out to your 12twenty representative with any questions.

**CUSTOMER INFORMATION:**

Texas A&M University  
 Career Services  
 209 Koldus Building 1233 TAMU  
 College Station, TX 77843

**CUSTOMER CONTACT:**

Desiree Wilson  
 Executive Director  
 (979) 845-6973  
 dwilson85@tamu.edu

**QUOTE DETAILS:**

Quote Date: August 5, 2025  
 Quote/Order Number: TXAMUUNI080525-1  
 Quote Expiration Date: March 31, 2026

**EDITION, PROFESSIONAL SERVICES & ADD-ONS**

(Billed Annually)

EDITION NAME	QUANTITY	
Campus Edition - Career Services & Employer Relations Management Hubs	1	
Campus Edition - Outcome Data and Analytics Hub + Research Tools + Internship Job Phase	1	
Campus Edition - Experiential Learning Hub	1	
<b>EDITION SUB-TOTAL:</b>		<b>\$69,500</b>

UPGRADE NAME	QUANTITY		
UPGRADE: Single Sign-on	1		WAIVED
UPGRADE: API	1		WAIVED
UPGRADE: On-Campus Student Employment Job Board	1		*WAIVED
UPGRADE: In-App Video + Command Center	1		*WAIVED
UPGRADE: Public Access Tool	1		*WAIVED
UPGRADE: Advanced Communication Tools	1		*WAIVED
UPGRADE: Resume Books	1		*WAIVED
UPGRADE: Email Design Studio	1	\$3,500	\$3,500
<b>UPGRADES SUB-TOTAL:</b>		<b>\$3,500</b>	

**EDITION, PROF SERVICES & UPGRADES SUB-TOTAL: \$73,000**

<b>DISCOUNT</b>	<b>MULTI-PRODUCT DISCOUNT</b>	<b>15%</b>	<b>-\$10,950</b>
<b>DISCOUNT</b>	<b>MULTI-YEAR DISCOUNT (4 YEAR AGREEMENT)</b>	<b>10%</b>	<b>-\$7,300</b>
<b>DISCOUNT</b>	<b>STRATEGIC PARTNER IN '25 DISCOUNT</b>		<b>-\$12,750</b>
	<i>*Contingent upon if Service Order is signed and received by 3/31/2026</i>		
<b>DISCOUNT</b>	<b>AGREEMENT TIMING EXECUTION DISCOUNT</b>		
	<i>*UPGRADES waived if Service Order is signed and received by 3/31/2026</i>		

**EDITION, PROF SERVICES & UPGRADES TOTAL: \$42,000**

**SERVICES & DATA MIGRATION**

(One-time fee)

SERVICE DESCRIPTION	QUANTITY	
Campus Edition - Career Services & Employer Relations Management Hubs - Onboarding Package	1	
Campus Edition - Outcome Data and Analytics Hub - Onboarding Package	1	
Campus Edition - Experiential Learning Hub - Onboarding Package	1	
<b>SERVICE ITEMS TOTAL:</b>		<b>\$12,500</b>

UPGRADE DESCRIPTION	QUANTITY	
UPGRADE: Standard SSO setup and configuration	1	WAIVED
UPGRADE: Standard API setup and configuration	1	WAIVED
<b>UPGRADES TOTAL:</b>		<b>\$0</b>

**SERVICES, UPGRADES, & DATA MIGRATION SUB-TOTAL: \$12,500**

<b>DISCOUNT</b>	<b>MULTI-PRODUCT DISCOUNT</b>	<b>15%</b>	<b>-\$1,875</b>
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**SERVICES, UPGRADES, & DATA MIGRATION TOTAL: \$10,625**

**SUPPORT AND AUTHORIZED USERS**

SUPPORT DESCRIPTION	QUANTITY	PRICE / UNIT	TOTAL
Standard Support: Normal business hours (9AM-5PM PT)	1	\$0	\$0

AUTHORIZED USERS	USER TYPE	Estimated Active Users
TOTAL	STUDENT	80,000
College of Agriculture and Life Sciences		
College of Architecture		
College of Arts and Sciences		
Mays Business School		
College of Dentistry - Admin Only ODA		
College of Education and Human Development		
College of Engineering		
Bush School of Government and Public Service		
Graduate - Admin Only ODA		
Undergrad - CSH/ERM/ODA/EL		
School of Law		
JD, LLM - Admin Only ODA		

Other Programs - CSH/ERM/ODA/EL  
 College of Marine Sciences and Maritime Studies  
 Naresh K. Vashisht College of Medicine - Admin Only ODA  
 College of Nursing  
 Graduate - Admin Only ODA  
 Undergrad - CSH/ERM/ODA/EL  
 College of Performance, Visualization and Fine Arts  
 Irma Lerma Rangel College of Pharmacy - Admin Only ODA  
 School of Public Health  
 Graduate - Admin Only ODA  
 Undergrad - CSH/ERM/ODA/EL  
 College of Veterinary Medicine and Biomedical Sciences  
 Graduate - Admin Only ODA  
 Undergrad - CSH/ERM/ODA/EL  
 Branch Campus - Texas A&M University at Galveston  
 Branch Campus - Texas A&M University at McAllen  
 Branch Campus - Texas A&M University at Qatar  
 Former Students ALUMNI  
 Administrators ADMIN

**Cost Summary:**

Total Annual Recurring Subscription Fees	<u>Total</u> \$42,000
Total One-Time Charges	\$10,625

**TERMS OF AGREEMENT**

EFFECTIVE DATE OF AGREEMENT: Upon Contract Execution  
 INITIAL TERM: 4 years from Effective Date  
 RENEWAL TERM: 4 years

12twenty, Inc. ("12twenty"), a Delaware corporation and the Customer indicated above ("Customer" or "You" or "School"), each singularly a "Party" and collectively (the "Parties"), hereby agree as follows:

- The 12twenty Products and services provided under this Service Order (this "Order") are subject to the previously signed Service Order and Master Services Agreement between 12twenty Inc. and Texas A&M University signed on January 11, 2018 which is attached hereto and incorporated herein by this reference (the "Agreement"). This Service Order with Texas A&M University is an addition to our existing agreement/contract C2021-3229, and there are no modifications to the terms or conditions of the existing contract. By signing this Order Customer is acknowledging that it has read and understands and agrees to the terms of the this Order (including without limitation, the extent to which the Agreement is modified hereby), and that the individual signing below is duly authorized to bind the Customer to this Order. The terms of this Order will govern in the event of any conflict between the terms of this Order and the Agreement. The information contained in this Order, including the pricing information, shall be considered Confidential Information, subject to Section 9 of the Master Services Agreement.
- License to use the Products and Services is limited to the Customer's programs, students, and non-student users specified in the Authorized Users section of this Order.
- All Student users are licensed for usage of the Student ODA product for up to 12 months following graduation from a program specified above.
- All one-time fees and first-year annual subscription fees shall be invoiced upon the Effective Date or as soon thereafter as practicable. All subscription fees for Renewal Terms shall be invoiced thirty (30) days prior to the commencement of the Renewal Term.
- Customer acknowledges that employer job postings submitted via 12twenty's network jobs will be posted unless Customer rejects such posting within 6 days of the date of submission by employer.
- Customer grants 12twenty the non-exclusive, perpetual, royalty-free right to reproduce, distribute, and publish resumes and other academic and work history information made available to 12twenty by Customer and to engage third parties to assist 12twenty in exercising such rights.

IN WITNESS WHEREOF, the Parties execute this Service Order and agree to the Agreement, upon the last date written below.

<p style="text-align: center;"><b>12twenty, Inc.</b></p> <hr/> <p>By: _____</p> <p>Printed Name: <u>Kenneth Berlin</u></p> <p>Title: <u>CEO</u></p> <p>Date: _____</p> <p><b>Billing:</b></p> <p>Attention: _____</p> <p>Address: _____</p> <p>City, State ZIP: _____</p> <p>Phone: _____</p> <p>Fax: _____</p> <p>Email: _____</p>	<p style="text-align: center;"><b>Texas A&amp;M University</b></p> <hr/> <p>By: _____</p> <p>Printed Name: _____</p> <p>Title: _____</p> <p>Date: _____</p> <p><b>Notices: Texas A&amp;M University</b></p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p>
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**For 12twenty Billing Department, please contact:**  
 12twenty, Inc.  
 8605 Santa Monica Blvd  
 PMB 21723  
 West Hollywood, California 90069-4109

Jon Tabacjar  
 invoices@12twenty.com  
 (310) 487-3889