This Professional Services Agreement ("Agreement") between Texas A&M University, a member of The Texas A&M University System, an agency of the State of Texas ("University"), and Demetrios G. Papademetriou ("Provider"), is made and entered into as of June 12, 2017 ("Effective Date").

This Agreement is for the provision of professional services outlined in the Scope of Work. Provider represents to having the knowledge, ability, skills and resources to provide such services in accordance with the terms and requirements of this Agreement. To any extent required under the Scope of Work, Provider represents that any part of the performance required to be performed by a professional having state licensure in good standing will be performed by such licensed professional.

University and Provider hereby agree as follows:

1. SCOPE OF WORK

A. Provider shall provide: 1. A review of the policy and academic immigration debate, 2. Comparison of immigration law systems of Canada, New Zealand, and Australia, 3. Help guide a parallel analysis of Mexican immigration law, which include, but are not limited to:

B. The scope of the work ("Work") and the time for performance thereof, is as set forth in Appendix A attached hereto and made a part hereof for all purposes including the HUB subcontracting plan and any reports required thereunder.

C. Upon execution of this Agreement, all services previously performed by Provider on behalf of University and included in the description of the Work, shall become part of the Work and shall be subject to the terms and conditions hereof.

D. University shall take reasonable precautions to verify the accuracy and suitability of any drawings, plans, sketches, instructions, information, requirements, procedures, requests for action, and other data supplied to Provider for use in the Service under this Agreement. Provider shall use reasonable efforts to verify the accuracy and suitability of any information supplied to Provider by University, or any other party, that Provider uses for the Project. Provider shall identify to the University in writing any such documents or data which, in Provider's professional opinion, are unsuitable, improper, or inaccurate in connection with the purposes for which such documents or data are furnished. University does not warrant the accuracy or suitability of such documents or data as are furnished unless Provider advises University in writing that, in Provider's professional opinion, such documents or data are unsuitable, improper, or inaccurate and University confirms in writing that it wishes Provider to proceed in accordance with the documents or data as originally given.

E. Provider agrees and acknowledges that University is entering into this Agreement in reliance on Provider's represented professional abilities with respect to performing the services, duties, and obligations under this Agreement. Provider shall perform its services in accordance with the usual and customary professional standards of care, skill and diligence consistent with its
industry and like firms in Texas that provide professional services for projects that are similar in 
size, scope, and budget to the Project (the "Standard of Care"). Subject to this Standard of Care, 
Provider shall interpret and apply applicable national, federal, state, and municipal laws, 
regulations, codes, ordinances, and orders in effect at the time the services are provided. There 
are no obligations, commitments, or impediments of any kind known to the Provider that will 
limit or prevent performance by Provider of its services.

F. Provider shall allocate adequate time, personnel, internal administration, supervision, and 
resources as necessary to perform its services in an expeditious and economical manner consistent 
with the interests of the University. Provider’s Project Principal(s) responsible for managing the 
Project is identified in Appendix A and, while employed by Provider, shall not be changed 
without the prior written approval of the University.

G. University’s approval or acceptance of Provider’s services shall not relieve Provider of any 
of its professional duties nor release Provider from any liability for negligent delivery of such 
services because University is, at all times, relying upon Provider’s skill and knowledge in 
performing Provider’s services. University shall have the right to reject any of Provider’s services 
due to any material errors or omissions in any deliverables prepared by Provider or its consultants. 
Upon notice of any such errors or omissions, Provider shall promptly provide any and all services 
necessary to correct or remedy them at no additional cost to the University. Provider’s obligation 
to correct its errors and omissions is in addition to, and not in substitution for, any other remedy 
for defective services which University may have at law or in equity, or both.

2. TIME FOR COMMENCEMENT AND COMPLETION

It is understood that time is of the essence in the Work to be performed under this Agreement and 
that Provider shall complete all authorized Work in accordance with the time for performance 
described for the Work, and in a minimum of time consistent with the highest customs, standards, 
and practices of Provider’s business or profession. Work is to commence **June 12, 2017** and 
will be complete no later than **November 1, 2017**.

3. PAYMENT TERMS and MAXIMUM CONTRACT SUM

A. For the satisfactory performance of the Work, University shall pay Provider an amount not 
to exceed **$21,333.00**. Provider’s Fee Schedule is attached as Appendix B. University reserves 
the right to increase the scope of this engagement as necessary but the total billings for authorized 
work shall not exceed **$21,333.00**.

B. Payments of the amount due to Provider will be provided by University upon receipt of an 
invoice which details the date of service, description of work performed, billing rate as set forth in 
Appendix B, and provides supporting documentation for reimbursable expenses relating to Work 
requested by University, if any. The invoice must be signed by the Provider and submitted to 
University at the address specified in Section 8 below. Payment for travel related expenses shall 
be in accordance with State of Texas Travel Guidelines.

C. University makes no representations regarding the amount or type of services, if any, that 
Provider will be asked to provide to University during the term(s) of this Agreement. It is 
expressly understood that the University is under no obligation to request any services from 
Provider and no minimum amount of work is required or contemplated under this Agreement. All 
service requests will be made by the University on an as-needed basis, subject to future agreement 
on the scope of the work and the fee.
4. DEFAULT AND TERMINATION

A. In the event of substantial failure by a party hereunder to perform in accordance with the terms hereof, the other party may terminate this Agreement upon fifteen (15) days written notice of termination setting forth the nature of the failure (the termination shall not be effective if the failure is fully cured prior to the end of the fifteen-day period), provided that said failure is through no fault of the terminating party.

B. University may, without cause, terminate this Agreement at any time upon giving thirty (30) days advance notice to Provider. Upon termination pursuant to this paragraph, Provider shall be entitled to payment of such amount as shall compensate Provider for the services satisfactorily performed from the time of the last payment date to the termination date in accordance with this Agreement, provided Provider shall have delivered to University a final report describing the work completed to the date of termination. University shall not be required to reimburse Provider for any services performed or expenses incurred after the date of termination notice.

5. UNIVERSITY FACILITIES

University will provide Provider with office space, as needed, to carry out Provider’s duties under this Agreement. Any non-consumable items provided by University will remain University property at the termination of this Agreement unless otherwise agreed in writing. Provider and its employees will be permitted access to and use of the allocated office space, but University reserves the right to enter the premises to conduct University business, as may be reasonably necessary or for health and safety purposes.

6. INSURANCE

Provider shall obtain and maintain, for the duration of this Agreement or longer, the minimum insurance coverage set forth below. With the exception of Professional Liability (E&O), all coverage shall be written on an occurrence basis. All coverage shall be underwritten by companies authorized to do business in the State of Texas or eligible surplus lines insurers operating in accordance with the Texas Insurance Code and have a financial strength rating of A- or better and a financial strength rating of VII or better as measured by A.M. Best Company or otherwise acceptable to University. By requiring such minimum insurance, University shall not be deemed or construed to have assessed the risk that may be applicable to Provider under this Agreement. Provider shall assess its own risks and if it deems appropriate and/or prudent, maintain higher limits and/or broader coverage. Provider is not relieved of any liability or other obligations assumed pursuant to this Agreement by reason of its failure to obtain or maintain insurance in sufficient amounts, duration, or types. No policy will be canceled without unconditional written notice to University at least ten days before the effective date of the cancellation.

<table>
<thead>
<tr>
<th>Coverage</th>
<th>Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A. Worker's Compensation</strong></td>
<td>Statutory</td>
</tr>
<tr>
<td>Statutory Benefits (Coverage A)</td>
<td>$1,000,000 Each Accident</td>
</tr>
<tr>
<td>Employers Liability (Coverage B)</td>
<td>$1,000,000 Disease/Employee</td>
</tr>
<tr>
<td></td>
<td>$1,000,000 Disease/Policy Limit</td>
</tr>
</tbody>
</table>
Workers' Compensation policy must include under Item 3.A. on the information page of the workers' compensation policy the state in which work is to be performed for University. Workers' compensation insurance is required and no "alternative" forms of insurance will be permitted.

B. **Automobile Liability**

Business Auto Liability Insurance covering all owned, non-owned or hired automobiles, with limits of not less than $1,000,000 Single Limit of liability per accident for Bodily Injury and Property Damage;

C. **Professional Liability (Errors & Omissions)** Insurance with limits of not less than $1,000,000 each occurrence, $2,000,000 aggregate. Such insurance will cover all professional services rendered by or on behalf of Provider and its subcontractors under this Agreement. Renewal policies written on a claims-made basis will maintain the same retroactive date as in effect at the inception of this Agreement. If coverage is written on a claims-made basis, Provider agrees to purchase an Extended Reporting Period Endorsement, effective for two (2) full years after the expiration or cancellation of the policy. No professional liability policy written on an occurrence form will include a sunset or similar clause that limits coverage unless such clause provides coverage for at least three (3) years after the expiration of cancellation of this Agreement.

(DUE TO SPACE LIMIT, THE FOLLOWING SECTION D INCLUDES ONLY A/E OR OTHER ENGINEERING SERVICES)

D. **Architect/Engineer Professional Liability (Errors & Omissions)** Provider shall maintain Professional Liability covering wrongful acts, errors and/or omissions, including design errors of Provider for damages sustained by reason of or in the course of performance of this Agreement for three (3) years after the Project is substantially complete. The Professional Liability insurance shall be in an amount based on the value in this Agreement, in this case: *(determined by the Guidelines following the chart)*

<table>
<thead>
<tr>
<th>Project Cost</th>
<th>Limits</th>
</tr>
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<tbody>
<tr>
<td>$0 - $20,000,000</td>
<td>$1,000,000 each claim/ $2,000,000 aggregate</td>
</tr>
<tr>
<td>$20,000,001 - $60,000,000</td>
<td>$2,000,000 each claim/ $4,000,000 aggregate</td>
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<td>$4,000,000 each claim/ $8,000,000 aggregate</td>
</tr>
<tr>
<td>$120,000,001 - higher</td>
<td>$5,000,000 each claim/ $10,000,000 aggregate</td>
</tr>
</tbody>
</table>

E. Provider will deliver to Texas A&M University:

Evidence of insurance on a Texas Department of Insurance approved certificate form verifying the existence and actual limits of all insurance after the execution and delivery of this Agreement and prior to the performance of any services by Provider under this Agreement. Additional evidence of insurance will be provided on a Texas Department of Insurance approved certificate form verifying the continued existence of all required insurance no later than thirty (30) days after each annual insurance policy renewal.
All insurance policies, with the exception of worker's compensation, employer's liability and professional liability will be endorsed and name The Board of Regents for and on behalf of The Texas A&M University System, The Texas A&M University System and Texas A&M University as Additional Insureds up to the actual liability limits of the policies maintained by Provider. Commercial General Liability and Business Auto Liability will be endorsed to provide primary and non-contributory coverage. The Commercial General Liability Additional Insured endorsement will include on-going and completed operations and will be submitted with the Certificates of Insurance.

All insurance policies will be endorsed to provide a waiver of subrogation in favor of The Board of Regents of The Texas A&M University System, The Texas A&M University System and Texas A&M University. No policy will be canceled without unconditional written notice to University at least ten days before the effective date of the cancellation. All insurance policies will be endorsed to require the insurance carrier providing coverage to send notice to University ten (10) days prior to the effective date of cancellation, material change, or non-renewal relating to any insurance policy required in this section.

Any deductible or self-insured retention must be declared to and approved by University prior to the performance of any services by Provider under this Agreement. Provider is responsible to pay any deductible or self-insured retention for any loss. All deductibles and self-insured retentions will be shown on the Certificates of Insurance.

Certificates of Insurance and Additional Insured Endorsements as required by this Agreement will be mailed, faxed, or emailed to the following University contact:

Name: Department of Contract Administration
Address: 1182 TAMU
College Station, Texas 77843-1182
Facsimile Number: (979) 862-7130
Email Address: contracts@tamu.edu

The insurance coverage required by this Agreement will be kept in force until all services have been fully performed and accepted by University in writing.

7. OWNERSHIP AND USE OF DOCUMENTS

All documents prepared by the Provider under this Agreement, and the ideas and designs contained therein, shall be property of the University. Provider shall be permitted to retain copies, including reproducible copies, of all documents prepared by the Provider for information and reference in connection with the project.

8. NOTICES

Any notice required or permitted under this Agreement must be in writing, and shall be deemed to be delivered (whether actually received or not) when deposited with the United States Postal Service, postage prepaid, certified mail, return receipt requested, and addressed to the intended recipient at the address set out below. Notice may also be given by regular mail, personal delivery, courier delivery, facsimile transmission, email, or other commercially reasonably means
and will be effective when actually received. University and Provider can change their respective notice address by sending to the other party a notice of the new address. Notices should be addressed as follows:

**Texas A&M University:**
Texas A&M University
Bush School of Government and Public Service
Department of International Affairs
4220 TAMU
College Station, TX 77843-4220
979-862-3469
979-862-7953 fax

**Provider:**

9. **PUBLIC INFORMATION**

A. Provider acknowledges that University is obligated to strictly comply with the Public Information Act, Chapter 552, *Texas Government Code*, in responding to any request for public information pertaining to this Agreement, as well as any other disclosure of information required by applicable Texas law.

B. Upon University's written request, Provider will provide specified public information exchanged or created under this Agreement that is not otherwise excepted from disclosure under Chapter 552, *Texas Government Code*, to University in a non-proprietary format acceptable to University. As used in this provision, "public information" has the meaning assigned Section 552.002, *Texas Government Code*, but only includes information to which University has a right of access.

C. Provider acknowledges that University may be required to post a copy of the fully executed Agreement on its Internet website in compliance with Section 2261.253(a)(1), *Texas Government Code*.

10. **CONFLICT OF INTEREST**

By executing and/or accepting this Agreement, Provider and each person signing on behalf of Provider certifies, and in the case of a sole proprietorship, partnership or corporation, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of their knowledge and belief, no member of The Texas A&M University System (TAMUS) or TAMUS Board of Regents, nor any employee, or person, whose salary is payable in whole or in part by University or TAMUS, has direct or indirect financial interest in the award of this Agreement, or in the services to which this Agreement relates, or in any of the profits, real or potential, thereof.

11. **DISPUTE RESOLUTION**

The dispute resolution process provided in Chapter 2260, *Texas Government Code*, and the related rules adopted by the Texas Attorney General pursuant to Chapter 2260, shall be used by University and Provider to attempt to resolve any claim for breach of contract made by Provider that cannot be resolved in the ordinary course of business. Provider shall submit written notice of a claim of breach of contract under this Chapter to the University Contracts Officer of Texas.
A&M University, who shall examine Provider's claim and any counterclaim and negotiate with Provider in an effort to resolve the claim.

12. HUB SUBCONTRACTING

It is the policy of the State of Texas, the Texas Procurement and Support Services and the Texas A&M University System to encourage the use of Historically Underutilized Businesses (HUBs) in our prime contracts, subcontractors and purchasing transactions. The goal of the HUB program is to promote equal access and equal opportunity in A&M System contracting and purchasing. The Provider having been awarded this Contract in part by complying with the Historically Underutilized Business (HUB) Certification Program, Chapter 111, Subchapter B, 1 T.A.C., shall continue to comply with the program and its accepted HUB Subcontracting Plan.

Provider agrees on allocating work to subcontractors (consultants) as listed (or indicated) on their HUB Subcontracting Plan, in accordance with The Texas A&M University System Policy on Historically Underutilized Businesses. No changes to the HUB Subcontracting Plan may be made unless approved in writing by the University. While this Agreement is in effect and until the expiration of one year after completion, the University may require information from the Provider, and may conduct audits, to assure that the HUB Subcontracting Plan is followed.

13. MISCELLANEOUS

A. Provider agrees to indemnify and hold harmless University from any claim, damage, liability, expense or loss arising out of Provider's negligent or intentional acts or omissions in performance under this Agreement.

B. Provider shall neither assign its rights nor delegate its duties under this Agreement without the prior written consent of University.

C. Provider shall be an independent contractor, and neither Provider nor any employee of Provider shall be deemed to be an agent or employee of University. As an independent contractor, Provider will be solely responsible for determining the means and methods for performing the services described. Provider shall observe and abide by all applicable laws and regulations, policies and procedures, including but not limited to, those of University relative to conduct on its premises.

D. This Agreement constitutes the sole agreement of the parties and supersedes any other oral or written understanding or agreement. This Agreement may not be amended or otherwise altered except upon the written agreement of both parties.

E. The validity of this Agreement and all matters pertaining to this Agreement, including but not limited to, matters of performance, non-performance, breach, remedies, procedures, rights, duties, and interpretation or construction, shall be governed and determined by the Constitution and the laws of the State of Texas. Pursuant to Section 85.18, Texas Education Code, venue for any suit filed against University shall be in the county in which the primary office of the chief executive officer of University is located.

F. If Provider is a taxable entity subject to the Texas Franchise Tax (Chapter 171, Texas Tax Code), then Provider certifies that it is not currently delinquent in the payment of any franchise (margin) taxes or that Provider is exempt from the payment of franchise (margin) taxes.

G. University may request a consultant to perform a criminal background check on any employee and/or representative of Provider who conducts business pursuant to this Agreement on
the campus of University.

H. Under Section 231.006, *Texas Family Code*, the vendor or applicant certifies that the individual or business entity named in this contract, bid, or application is not ineligible to receive the specified grant, loan, or payment and acknowledges that this contract may be terminated and payment may be withheld if this certification is inaccurate.

I. Pursuant to Section 2252.903, *Texas Government Code*, Provider agrees that any payments owing to Provider under this Agreement may be applied directly toward certain debts or delinquencies that Provider owes the State of Texas or any agency of the State of Texas regardless of when they arise, until such debts or delinquencies are paid in full.

J. Provider expressly acknowledges that University is an agency of the State of Texas and nothing in this Agreement will be construed as a waiver or relinquishment by University of its right to claim such exemptions, privileges, and immunities as may be provided by law.

K. Provider acknowledges and understands that Section 2252.901, *Texas Government Code*, prohibits University from using state appropriated funds to enter into any employment contract, consulting contract, or professional services contract with any individual who has been previously employed, as an employee, by the agency within the past twelve (12) months. If Provider is an individual, by signing this Agreement, Provider certifies that Section 2252.901, *Texas Government Code*, does not prohibit the use of state appropriated funds for satisfying the payment obligations herein.

L. Performance by University under this Agreement may be dependent upon the appropriation and allotment of funds by the Texas State Legislature (the “Legislature”). If the Legislature fails to appropriate or allot the necessary funds, University will issue written notice to Provider and University may terminate this Agreement without further duty or obligation hereunder. Provider acknowledges that appropriation of funds is beyond the control of University.

IN WITNESS WHEREOF, the parties have signed this Agreement on the date indicated below their signatures.

Texas A&M University

Demetrios G. Panademetriou

Robert C. Bounds
Director, Procurement Services

(Date) 2-28-2018

(Date) 3-1-2018
Mexican Immigration Policy: Shaping the Future

* A proposal for research presented to

Think Tank Ethos
Laboratorio de Políticas Publicas

*Presented by*
Raymond Robertson, PhD
Helen and Roy Ryu Professor of Economics and Government
The Bush School of Government and Public Service
Texas A&M University
IZA Research Fellow

and

Demetrios G. Papademetriou, PhD
Distinguished Senior Fellow and President Emeritus
Migration Policy Institute (MPI)
1400 16th Street, NW, Suite 300
Washington, DC 20036

September 19, 2016
Executive Summary

Countries with the highest rates of innovation, growth, and per-capita gross domestic product tend to have liberal immigration policies. The “Asian tigers” seem to be an exception to this rule but most of them are also moving in the direction of openness despite the cultural identity of concerns of many of their citizens. Openness to immigration, and its sister concept, a commitment to creating the conditions for immigrants and their families to be welcomed and succeed, are in fact necessary to tap the global pool of talent and thus help domestic industries grow and thrive. Formal assessments of Mexico’s immigration laws, and comparisons with immigration systems with proven records in attracting and retaining talented immigrants, are necessary to help policy makers understand what changes Mexico could make to help attract global talent. This proposal describes the research that will put Mexico’s current immigration policy into a global context and identify ways immigration policy could change in order to support the Mexican economy.

The Bush School of Government and Public Service at Texas A&M University is uniquely positioned to undertake and complete successfully this research. The lead authors are globally-recognized experts in the areas of labor market integration (including migration) in developing countries generally and in the U.S.-Mexican labor markets in particular.

Raymond Robertson holds the Helen and Roy Ryu Chair of Economics and Government at the George H.W. Bush School of Government and Public Service at Texas A&M University. As a Fulbright Scholar to Mexico and a former professor at ITESM-EGA in Mexico City, Raymond Robertson has a deep understanding of Mexican labor markets. The Bush School has a strong tradition of supporting faculty-led research on research projects exactly like this one through its capstone program and attracts excellent students from Mexico to its Masters Program – students uniquely qualified to work on the report. In addition, being part of the Texas A&M System allows the team to incorporate law students from the Texas A&M Law School who focus on immigration law in the United States and Mexico. Working with students also makes the project much more cost-effective than independent think-tanks.

Demetrios G. Papademetriou is Distinguished Senior Fellow and President Emeritus of the Migration Policy Institute (MPI), a Washington-based think tank dedicated exclusively to the study of international migration. He is also President of Migration Policy Institute Europe, a nonprofit, independent research institute in Brussels that aims to promote a better understanding of migration trends and effects within Europe, and serves on MPI Europe’s Administrative Council. He is a Member of the MPI Board of Trustees. From 2010-2013, he convened the Regional Migration Study Group, an initiative that has proposed and is promoting multi-stakeholder support for new regional and collaborative approaches to migration, competitiveness, and human-capital development for the United States, Canada, Mexico, and Central America. He has published more than 270 books, articles, monographs, and research reports on a wide array of migration topics, lectures widely on all aspects of immigration and immigrant integration policy, and advises foundations and other grant-making organizations, civil-society groups, and senior government and political party officials, in dozens of countries (including Mexico,
Canada, the Governments of the Northern Triangle, and numerous European Union Member States).

Overview

Migration is often controversial throughout the world. Nonetheless, a consensus has emerged that, done smartly and administered well, migration contributes strongly to economic growth and competitiveness because immigrants – especially immigrants with solid skills and/or higher education – bring innovation and productivity growth (OECD 2014). These effects vary significantly across countries. Governments must thus understand and embrace the idea that immigrants can play a crucial role in growing an economy and develop the legislative and administrative tools that will allow their corporate citizens to attract the immigrants they need. Unfortunately, very little research exists on the potential role skilled immigrants could play in the Mexican economy. The current perception in many quarters is that Mexico’s immigration law will need to be modified relatively soon to accommodate immigrants from the middle and upper end of the skill distribution. Papademetriou et al. (2013), in their report “Thinking Regionally to Compete Globally: Leveraging Migration & Human Capital in the U.S., Mexico, and Central America”, identify this need explicitly:

“(Mexico’s 2012 Immigration Law) does not, in general, provide a framework or mechanisms for responding to the country’s emerging labor market needs. However, as Mexico’s economy continues to grow and evolve, and it becomes a more attractive country for immigrants from the immediate region and beyond, the country will need to address this critical element of modern migration policy — strategically managing the process by which foreign workers are legally admitted, both on a temporary and permanent basis and adjusting it based on the country’s needs.” — p. 35

The goal of this project is to fill the gap in research and provide the necessary background research for shaping an immigration policy for Mexico in the 21st century.

The proposed report would include four main sections. The first reviews the policy and academic debate over the role of immigration on economic growth. The second compares economic growth in different sectors of the Mexican and U.S. economies and compares the role of high-skill immigrants in each using detailed U.S. and Mexican census data. The third compares current Mexican, U.S., and Canadian immigration law. Canada provides an important contrast to U.S. immigration policy (Fridères 1996) and provides additional context. The final section offers recommendations for Mexican immigration law and changes that could be made to attract more skilled immigrants.

The proposed cost of the project is US$57,803, which covers the two lead investigators and two students and logistics for a period of one academic year. The final project would be delivered by May 31, 2017.
Section 1: A review of the policy and academic immigration debate

A modern and efficient immigration policy needs to meet a nation’s labor market, and broader economic, goals while allowing society to understand and accommodate the positive change that a well-managed immigration system brings. (Papademetriou et al. 2009). Academic research on immigration recognizes that immigrants with different skill levels are likely to have different effects on the economy (Papademetriou and Yale-Loehr 1996). While immigrants have been shown to increase competition for similar workers (Borjas 2003), skilled worker immigration has been shown to increase patents and innovation (Hunt and Gauthier-Loiselle 2010). Not all immigrants, however, are equally likely to contribute to productivity (Hunt 2011). Changes in specific areas of immigration policy can therefore contribute to innovation and increases in productivity (Kerr and Lincoln 2010). Reforming Mexican immigration law would also establish Mexico as a policy leader in Latin America. Although there are potential gains from reforming immigration policy, policy makers in Latin America are currently relatively complacent about immigration policy. Part of the reason for this complacency is that policy makers are often reactive, and current immigration in the Americas is relatively moderate (Bertoli and Mayda 2016). The literature suggests that, broadly speaking, there may be significant economic gains from immigration reform. While there are many academic studies of immigration, few focus on the Mexican economy. The goal of this section is to provide a complete picture of the academic debate surrounding the importance of middle and high skilled-worker immigration on the domestic economy in order to create a global context for Mexico’s immigration policy.

Section 2: Immigration and Economic Growth in Mexico and the United States

Given the lack of studies of skilled immigration in the Mexican economy, this section uses U.S. and Mexican census data to compare growth in different economic sectors and identify and measure the role that skilled immigration plays in the growth of different sectors. This empirical section draws upon the latest statistical techniques in order to meet contemporary professional academic standards but, at the same time, is presented in a clear and easy-to-understand way so that the results can be easily and well-implemented. The United States is chosen due to data availability and to illustrate the general relationship between immigrants and industry growth.

Section 3: Comparing Immigration Law between Canada, the United States, and Mexico

To help provide context for current immigration policy, this section compares immigration law in Canada, the United States, and Mexico from a legal perspective. Canada provides important contrast to the United States and has reformed immigration policy significantly several times in recent history (Frideres 1996). We are in an excellent position to compare Canada, the United States, and Mexico. An unparalleled technician in U.S. migration law, Demetrios Papademetriou is extremely well-qualified to provide the context and history of U.S. migration law; In fact, he was the U.S. Administration’s point person in shaping and negotiating the last major U.S. immigration law, the Immigration Act of 1990, which addressed the very issues this project proposes to analyze and develop recommendations for the Mexican government. Dr. Papademetriou’s analysis will also guide a parallel analysis of Mexican immigration law. The
goal of this section is to identify the areas of, and appropriate changes in, Mexico’s immigration policy that could be modified to take advantage of the global talent pool as efficiently as possible. This section draws upon papers mentioned above and Dr. Papademetriou’s 30 years of professional experience to demonstrate how specific changes in immigration policies may contribute to economic growth.

Section 4: Policy Recommendations
To help provide context for current immigration policy, this section compares immigration law in Mexico and the United States from a legal perspective. The goal of this section is to identify the areas of immigration policy that could be modified to take advantage of the opportunities that the global talent pool offers to countries that understand well and position themselves properly so as to take advantage of these opportunities.

Execution Strategy
The project would be supervised by Professor Raymond Robertson, who currently holds the Helen and Roy Ryu Chair of Economics and Government at Texas A&M University, and Demetrios G. Papademetriou, who is both Distinguished Senior Fellow and President Emeritus of the Migration Policy Institute (MPI). The team would include a combination of students from the masters of international affairs degree at the Bush School of Government and Public Service at Texas A&M University and the Texas A&M School of Law. The project would be completed during the 2016-2017 academic year.

Resources
The project leverages the established reputation and resources of Texas A&M University’s Bush School of Government and Public Service and the Texas A&M School of Law. The team would include at least one student pursuing a masters of international affairs degree at the Bush School of Government and Public Service at Texas A&M University and at least one student pursuing a law degree at the Texas A&M School of Law. Students from these programs have an excellent foundation in the empirical and qualitative techniques necessary for successful completion of the project. Students would be chosen by the lead author after a careful assessment of applicable qualifications. The lead author, Professor Raymond Robertson has an established record of academic research that is specifically relevant for Mexico. After working on NAFTA policy during a Fulbright grant in Mexico City, Professor Robertson received a Ph.D. in economics (with a specific focus on Mexican labor markets). His research appears in top academic journals but he also has a strong record of policy-related research, including four co-edited World Bank reports that have been cited as very influential in affecting national policy (most recently in India’s apparel policies).

References


Project Deliverables
The project deliverables include the four sections described above. Drafts of the first three sections would be available during February 2017 to allow for feedback and revision. The final product, including the final chapter and revised versions of the first three chapters would be due May 31, 2017.

Conclusion
We look forward to working with ProMexico and supporting your efforts to improve Mexico’s immigration policy. We are confident that we can meet the challenges ahead, and stand ready to partner with you in delivering an effective and influential report.

If you have questions on this proposal, feel free to contact Raymond Robertson at your convenience by email at robertson@tamu.edu. We will be in touch with you next week to arrange a follow-up conversation on the proposal.
### Cumulative Budget Request

#### Category

**A. Senior Personnel**

**Name**

Raymond Robertson

<table>
<thead>
<tr>
<th>Project Role</th>
<th>Amount</th>
</tr>
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<tbody>
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<td>US$2,428</td>
</tr>
<tr>
<td>Fringe</td>
<td>US$425</td>
</tr>
<tr>
<td>Insurance</td>
<td>US$89</td>
</tr>
<tr>
<td><strong>Total Fringe</strong></td>
<td>US$514</td>
</tr>
</tbody>
</table>

Subtotal Salaries Senior Personnel: US$2,428
Subtotal Benefits Senior Personnel: US$514
Subtotal Senior Personnel: US$2,942

#### B. Graduate Student Labor

<table>
<thead>
<tr>
<th># of Persons</th>
<th>Wage</th>
<th>Fringe</th>
<th>Total Hourly Wages</th>
<th>Total Fringe</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>US$19,271</td>
<td>US$2,062</td>
<td>US$19,271</td>
<td>US$2,062</td>
</tr>
</tbody>
</table>

Subtotal Salaries Other Personnel: US$19,271
Subtotal Benefits Other Personnel: US$2,062
Subtotal Other Personnel: US$21,333

#### C. Other Costs

Dr. Papademetriou (18 days at $1200/day) US$21,600

Total Other Costs: US$21,600

#### D. Indirect Costs

Modified Total Direct Costs (MTDC) US$45,875
Total Direct Costs (TDC) US$45,875

INDIRECT COSTS Base MTDC US$11,928

#### E. TOTAL PROJECT COSTS (TPC)

US$57,803