Date: February 14, 2017

To: Jan Pfannstiel
   TAMU – Libraries

From: Marla Young
   Procurement Services

**Return this sheet only with recommendations by February 20, 2017.**
Fax information to 979-862-3383 or e-mail to meyoung@tamu.edu.

Attached are the results from our recent Invitation for Bid AM02-17-B000878 (AM02-17-R283344) for Tattle Tags for DVD's.

It appears that an award may be made to BayScan Technologies based upon the "Best Value Criteria" as specified on the Invitation for Bid. Please review the attached tab sheet, all bids, literature, and provide your recommendation for award.

If you do not agree with this analysis, provide your recommendation below to include justification for the recommendation based upon the specifications and best value criteria outlined in the bid. All vendors not meeting the criteria must be disqualified on an individual basis until the vendor that meets the requirements as written is identified.

Please fill out and sign below as indicated and return to e-mail address or fax to 979-862-3383. An award cannot be made until your approval is received.

If you have questions, please call me at 979-845-2139.

☐ Award to vendor as indicated above.

☑ Award to another vendor as indicated, based on the criteria outlined below

☐ Do not award to any vendor based on the reasons outlined below. (Indicate rebid or cancellation of request)

FMW

Explanation for option selected: 3M@188/Box (NOT Highland Layflat) lowest bid

from Bay Scan is alternately claims compatibility but has not worked in the past. FMW provides exact product required for proprietary system.

Signature: [Signature]

Phone: 865-4762

Date: 2/14/17
<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Quantity</th>
<th>Unit</th>
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<td>$136.00</td>
<td>$13,600.00</td>
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Cost Savings: $17,169.00

*Department has used the alternate this vendor is bidding & alternate product is NOT compatible with department security system.*
<table>
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<tr>
<th>Item</th>
<th>Class-Item Description</th>
<th>Quantity</th>
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<th>Unit Price</th>
<th>Freight</th>
<th>Discount</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>3M Tattle Tape Security Strip Overlays for CD/DVD DCD-2 as per the attached detailed bid specifications. 200 per box.</td>
<td>100.00</td>
<td>BOX</td>
<td>$ 138.00</td>
<td>$ 100.00</td>
<td>$ 0.00</td>
<td>$ 13,900.00</td>
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<td>TOTAL:</td>
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</table>
EM strips

**EM book strips**

Description:

- Strips compatible with all EM system, including 3M, Checkpoint System;
- Cobalt-based strip, adopt super-thin demagnetizing slice. Good effect of re/demagnetizing;
- Designed for books, magazines and hard-cover books etc.

Options:

- Width: 4mm
- Inner length: 165mm
- Two-side longer: the length can be customized

Description:

- Single sided strips:
  - Can choose black or white face paper, according to different commodities, Better concealment;
  - Two-side longer, easily peeled off.

- Double sided strips:
  - The one-side peeled paper, adopting PET film, enhances the pulling intension, thus can be easily peeled off after closing the book.
  - Super-thin strip, can be stuck to the paper tightly
  - The protect the strip, but also enhance the concealment of the strip.
CD/DVD strips

Can protect CD/DVD in library, bookstore, media store.

Description:

- Strips compatible with all EM system, including 3M, Dialoc, Certus, Checkpoint System;
- Inner diameter: 2cm
- Outer diameter: 11.4cm
- Full transparent design, when stuck on CD surface, it doesn't effect the packing, and can perfectly protect the CD.
- Super-thin strips, the thickness like paper, will not affect CD reading.

Options:
- CD label disc one
- CD label disc two
<table>
<thead>
<tr>
<th>Item</th>
<th>Class-Item Description</th>
<th>Quantity</th>
<th>Unit</th>
<th>Unit Price</th>
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<th>Discount</th>
<th>Total</th>
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<td>100.00</td>
<td>BOX</td>
<td>$188.00</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$18,800.00</td>
</tr>
</tbody>
</table>

TOTAL: $18,800.00
**Quote 00002188 - FMW Distributors Inc**

### General

**Questions**

**Subcontractors**

**Terms & Conditions**

**Attachments**

**Evaluations**

**Preference**

**Reminders**

**Summary**

#### General

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<th>Print Sequence</th>
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<td>$1880.00</td>
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</table>

**Description:**

3M Tattle Tape Security Strip Overlays for CD/DVD DCD-2 as per the attached detailed bid specifications. 200 per box. 

Alternate Description: $188.00/Box for 3M as specified. Can also offer 3M Highland Layflat at $178.00/box. Both are exactly the same, only 3M Highland Layflat comes in a plain white box.

**Quote Response Total:** $1880.00

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Discount only quotes indicate discount amount off of list catalog price.

Close Window

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* Vendor bid exactly as specified.
<table>
<thead>
<tr>
<th>Item</th>
<th>Class-Item Description</th>
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<th>Unit Price</th>
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</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>3M Tattle Tape Security Strip Overlays for CD/DVD DCD-2 as per the attached detailed bid specifications. 200 per box.</td>
<td>100.00</td>
<td>BOX</td>
<td>$238.60</td>
<td>$0.00</td>
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<td>$23,860.00</td>
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**TOTAL:** $23,860.00
AM02-17-B000878
Detailed Bid Specifications

<table>
<thead>
<tr>
<th>Item #</th>
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<th>Unit Price</th>
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<th>Delivery (Days)</th>
</tr>
</thead>
</table>

**Supplier Information:**

Company Name: **Denso Inc**
Contact Name: **Matt Mann**
Address: **P.O. Box 7006**

Telephone: **800-462-8709**
Fax Number: **888-367-7128**
Email Address: **goode@denso.com**

Signature: **Matt Mann**
Date: **1/31/17**

**Please note: This bid has been posted on the Electronic State Business Daily (ESBD) website: [http://esbd.epa.state.tx.us/](http://esbd.epa.state.tx.us/) It is the bidder's responsibility to check this site for any addendum's that may be posted.**

Texas A&M University, College Station, TX is seeking bids for 3M™ Tattle-Tape™ DCD-2 Strips as per the following terms; conditions and specifications as listed below.

Bidder must bid FOB Destination or give an estimate of freight charges that will be used in the bid evaluation.

**Award Criteria:**

The award shall be made based on the following "Best Value Criteria". Texas A&M University reserves the right to consider the following and any other factors deemed necessary to evaluate the offer and determine the "Best Value" for the University.

- Vendor's ability to meet the minimum specifications
- The acquisition price
- Delivery may be a factor
- Experience/past experience with vendor
- The quality; availability of services offered to required application

Texas A&M University reserves the right to make the decision as to what products best meets the minimum specifications and which products best suits the needs of the University. Texas A&M University decision is final.
DIVISION OF FINANCE

PROCUREMENT SERVICES

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</thead>
<tbody>
<tr>
<td>1</td>
<td>3M™ Tattle-Tape™ DCD-2 Strips.</td>
<td>100</td>
<td>BX</td>
<td>$239.60</td>
<td>23,960.00</td>
<td>20</td>
</tr>
</tbody>
</table>

Texas A&M University reserves the right to accept or reject any or all bids, to waive informalities and technicalities, to accept the offer considered to be the most advantageous to the University.

*******************************************************************************
ATTENTION ALL BIDDERS:

Texas A&M, Procurement Services is transitioning to an E-Commerce System for all invitation for bids and purchase orders. We are asking all vendors to take a few moments and register as one of our vendors. This will allow you to respond to our bid invitations electronically as well as accept purchase orders.

Please visit the following website to register:
https://buy.tamu.edu/box/

If you have any questions in reference to registrations, please contact us at vendorhelp@tamu.edu

As a bidder responding to this invitation upon submission of your response, regardless of the format of your submission, you and the entity you represent are agreeing to the terms and conditions presented here as well as the TAMU terms and conditions located at:
http://purchasing.tamu.edu/media/123743/bidtamu.pdf

Physical Address:
Texas A&M University
Procurement Services
Agriculture Road
College Station, TX 77843-1477

Fax: 979-862-3383

If bidding vendor has not completed the registration process within the Buy A&M system and has never conducted business with Texas A&M University, please submit a W-9 along with your bid response so that the vendor can be setup within the Buy A&M system if the department should choose to award to that vendor.

At this time, no email responses will be accepted. If your response is received via email, your response may be disqualified.

*******************************************************************************

If our form is not signed and returned by the indicated bid closing date and time, your response will be disqualified.
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<tr>
<td></td>
<td>- Clear film overlay; scratch &amp; removal-resistant</td>
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<td></td>
<td>- For CD's and Single-Sided DVDs only</td>
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<td>- Approximately 5&quot; Diameter</td>
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<td>- Patent protected 3M adhesive</td>
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<td>Unit Price</td>
<td>Discount</td>
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<tr>
<td>1</td>
<td>100</td>
<td>WSL552430</td>
<td>Tackle-Tape FM DC-2 CD</td>
<td>Single-sided DVD Overly 200/Box</td>
<td>138.60</td>
<td>Net</td>
</tr>
<tr>
<td>2</td>
<td>1</td>
<td>P15317160</td>
<td>Free Application Mat for CD/DVD Strips</td>
<td></td>
<td>.00</td>
<td>Net</td>
</tr>
</tbody>
</table>

**Order Subtotal:** 23,860.00

**Shipping/Processing:** Included

**Sales Tax:** Exempt

**Grand Total:** 23,860.00

**Additional Note:** Delivery would be 10-15 business days after receipt of an order. Payment terms are Net: 30 with approval.
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**TOTAL:** $28,840.00
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<tbody>
<tr>
<td></td>
<td>Supplier Information:</td>
</tr>
<tr>
<td></td>
<td>Company Name: Brodart Co.</td>
</tr>
<tr>
<td></td>
<td>Contact Name: Josh Koehler</td>
</tr>
<tr>
<td></td>
<td>Address: 500 Arch Street, Williamsport, PA 17701</td>
</tr>
<tr>
<td></td>
<td>Telephone: 888 820 4377</td>
</tr>
<tr>
<td></td>
<td>Fax Number: 800 578 1064</td>
</tr>
<tr>
<td></td>
<td>Email Address: <a href="mailto:supplies.quotes@brodart.com">supplies.quotes@brodart.com</a></td>
</tr>
<tr>
<td></td>
<td>Signature: [Signature]</td>
</tr>
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<td></td>
<td>Date: February 2, 2017</td>
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</tbody>
</table>

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<td>ATTENTION ALL BIDDERS:</td>
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<td>Please visit the following website to register:</td>
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<td><a href="https://buy.tamus.edu/bso/">https://buy.tamus.edu/bso/</a></td>
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<td>If you have any questions in reference to registrations, please contact us at <a href="mailto:vendorhelp@tamu.edu">vendorhelp@tamu.edu</a></td>
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<td>Texas A&amp;M University</td>
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<td>Agronomy Road</td>
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<td>College Station, TX 77843-1477</td>
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<td>Fax: 979-862-3383</td>
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<td>3MT Tattle-Tape DCD-2 Strips.</td>
<td>100</td>
<td>RX</td>
<td>$288.40</td>
<td>$28,840.00</td>
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<tr>
<td></td>
<td>200 per Box</td>
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<td>Brodart SKU # 30225004 OR Equivalent meeting the following specifications:</td>
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<td>- Two strips for precision balance</td>
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<td>Item #</td>
<td>Item &amp; Description</td>
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<td>Clear film overlay; scratch &amp; removal-resistant</td>
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<td></td>
<td>For CD’s and Single-Sided DVDs only</td>
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<td>Approximately 5&quot; Diameter</td>
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<td>Patent protected 3M adhesive</td>
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<td><strong>TOTAL</strong></td>
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<td><strong>$28,840.00</strong></td>
</tr>
</tbody>
</table>
**Quote #: 87394**

*Quote Request #: AM02-17-B000878*

**To:** MARLA YOUNG  
**Institution:** TEXAS A&M UNIVERSITY  
**Account #:** 421146T  
**City:** COLLEGE STATION  
**State/Zip:** TX, 77843  
**Phone:** 979 845 2139  
**Email:** MEYOUNG@TAMU.EDU

**From:** JOSH KOEHLER  
**Phone:** 888 820 4377 X4309  
**Fax:** 800 578 1064  
**Email:** JOSHUA.KOEHLER@BRODART.COM  
**Dept.:** BID CORRESPONDENT

**Issue Date:** Wednesday, February 01, 2017  
**Expiration Date:** Monday, April 10, 2017

### Details:

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**Sub-Total:** $28,840.00

**Total Bid:** $28,840.00

**Description**  
**Bid Price**  
**Shipping Included**

---

Try out our Bid Form to request your next bid. Go to www.shopbrodart.com, click on "Request a Quote". It's that simple!  
For your convenience, we would like to offer you special pricing on any large volume items you may be looking to purchase. We value your interest in Brodart and pride ourselves on friendly, reliable service and the very best pricing we can provide. Please contact us with any large volume or competitive bid requests at: supplies.quotes@brodart.com or fax 800-578-1064
Addendum #1

Date: February 10, 2017

Reference: Texas A&M University Invitation for Bid B000878
Scheduled Bid Opening Date: 2/10/17 at 2:00 p.m. CST

Please make the following changes, additions or deletions to the above referenced bid.

Changes:

Please change the bid opening date from 2/10/17 to 2/13/17 at 2:00 p.m. CST.

The electronic bid system, Buy A&M was updated on Friday, February 3, 2017 and there has been some complications with the upgrade. If you are experiencing difficulties accessing the bid site, please let us know as soon as possible, so we can report the error.

Please acknowledge receipt of the addendum by signing and returning with your proposal.

Sincerely,

Patty Winkler, C.P.M.
Assistant Director
Brodart Co.

Company Name
Authorized Signature

February 3, 2017
Date

P.O. Box 30013
1477 TAMU
College Station, TX 77842-3013

Tel. 979.845.4570 Fax. 979.845.3800
http://purchasing.tamu.edu
The Texas A&M University System  
Moore / Connally Building  
301 Tarrow  
College Station, TX 77840

Required Date:  
Promise Date: 2/17/17 12:00 AM  
Bid Number: AM02-17-B000878  
Department: PROCUREMENT SERVICES  
Quote ID: 00002175

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TOTAL: $29,230.00
Addendum #1

Date: February 10, 2017

Reference: Texas A&M University Invitation for Bid B000878
Scheduled Bid Opening Date: 2/10/17 at 2:00 p.m. CST

Please make the following changes, additions or deletions to the above referenced bid.

Changes:

Please change the bid opening date from 2/10/17 to 2/13/17 at 2:00 p.m. CST.

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Please acknowledge receipt of the addendum by signing and returning with your proposal.

Sincerely,

Patty Winkler
Patty Winkler, C.P.M.
Assistant Director

Company Name

Authorized Signature

Date
### Open Market Bid AM02-17-B000878

#### General
- **Bid Number:** AM02-17-B000878
- **Status:** 2BS - Sent
- **How Solicited:** Email
- **Department:** 02PURS - PROCUREMENT SERVICES
- **Location:** BLANK - BLANK-PROCUREMENT SERVICES
- **Show on Web:** ✓
- **Required Date:** 02/15/2017
- **Available Date:** 01/30/2017 08:29:00 AM
- **Bid Type:** Open Bid
- **Control Code:**
- **Print Dest Detail:**
- **Purchase Method:** Open Market
- **Tax Rate:**
- **Solicitation Enabled:** No
- **Item Single Award Only:**
- **Info Contact:** Maria Young 979-845-2139 meyoung@tamu.edu
- **Pre-Bid Conference:**
- **(Max size: 250 characters)**
- **Bulletin Desc:**
- **Quote Notification:**
- **User Ref / Ref 4:** R283344
- **REF A:** Ask Us Supplies
- **REF B:**
- **Date Last Updated:** 02/10/2017 10:41:01 AM

#### Description
- **Description:** Tattle Tags for DVDs

#### Purchaser
- **Purchaser:** Maria Young
- **Type Code:** IB - Invitation for Bid
- **Fiscal Year:** 2017
- **Organization:** AM02 - Texas A&M University
- **Allow Electronic Response:** ✓
- **Bid Opening Date:** 02/13/2017 02:00:00 PM
- **Purge Date:**
- **Informal Bid:**
- **Estimated Cost:** $32,999.00
- **Alternate ID:** 73526AF

#### Print Format

#### Print New Bid

---

Save & Continue

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---

Current Org: AM02 - Texas A&M University | February 10, 2017 10:41:33 AM CST

https://buy.tamus.edu/bsp/bid/bidGeneral.sdo?docId=AM02-17-B000878

2/10/2017
July 29, 2016

RE: Invitation For Bid:  
Bid Opening Date and Time:  
B000878 – Tattle Tags for DVD’s  
February 10, 2017 @ 2:00 p.m. CST

You are receiving this notification because your company is listed on the State of Texas Centralized Master Bidders List (CMBL) or your company has expressed an interest in receiving request for bid opportunities from Texas A&M University.

All documentation for this invitation to bid is available on our Buy A&M site at the following link: http://buy.tamus.edu/bso/, under “Open Bids”. Vendors may view this bid by clicking on the bid number referenced above. Vendors must register as a bidder within the Buy A&M site to respond to this solicitation electronically.

IT IS THE RESPONSIBILITY OF INTERESTED VENDORS TO REGULARLY CHECK THE BUY A&M SITE FOR ANY POSSIBLE ADDENDA(S) TO THIS BID.

Responses must be submitted and received, no later than 2:00 p.m. CST on or before the indicated opening date listed for each solicitation. Please note – the bid opening time may change, if deemed necessary by Texas A&M University, Procurement Services. Bids received after the indicated date and time will not be accepted or considered.

This notification is the only documentation that will be posted to the Electronic State Business Daily (ESBD). Please refer to Buy A&M at the above link for all documentation for this solicitation.

Texas A&M University, Procurement Services appreciates your interest in this project.

1477 TAMU  
P.O. Box 30013  
College Station, TX 77842-3013  
Tel. 979.845.4570 Fax. 979.845.3800  
http://purchasing.tamu.edu
Agency: TEXAS A & M UNIVERSITY (MAIN UNIV.)

Open Date: 02/10/17 2:00 PM  
Agency Requisition Number: B000878

Previous Price Paid: N/A

Bid type: 14 Days for entire bid or proposal solicitation package

GSC Classifications:
- Class-Item: 525 - 40
- Class-Item: 525 - 80

Contact Information:
Contact Name: Jeannie Engleman
Email: j-englemann@tamu.edu
Address: Texas A&M University - Purchasing Services
P.O. Box 30013
College Station, TX 77842-0013
Phone: (979) 845-3425
Fax: (979) 845-3800

You will need to download all of the following files for complete bid specifications.

**Bid Package 1** size: 49732 (in bytes)  
Type: Bid Specification  
Format: Acrobat PDF Files

Details:

This bid may be seen/downloaded @ http://buy.tamus.edu/bso/ under open bids. It is the re:
Jeannie Englemann

From: Jeannie Englemann
Sent: Monday, January 30, 2017 9:23 AM
To: Jeannie Englemann
Subject: Sent from Shipping Tool

---

Mon 1/30/2017 9:21 AM

Jeannie Englemann

BID NOTIFICATION

To: Jeannie Englemann
Bcc: bids@advantagesupply.us; jbroussard@sandiinternational.com; 'abc.toby@americanabusiness.com'; alicia@thesalesnet.com; 'Tx6fran@fmwrx.com'; 'huckeysanhealth@yahoo.com'; bidsresponse@imageaccess.com; 'diana@inpath.com'; Karen.HEAD@KRATOSDE
marcos@mlnetworks.net; Susan@walkerbookstore.com; 'hnoisomedical@att.net'; 'midvalleyofficesupplies@yahoo.com'; 'SSAWYEF
massey@pbminc.com'; bids@pyramidsp.com; hello@sinbandindustries.com; maxine@spectrumpaper.com; sbaxter@technet

Message

Attachment: Notification Letter -B000878.pdf (52 KB)

MessageHeaderAnalyzer

Please find attached Bid Notification Letter for Bid # B000878 – Tattle Tags for DVDs.

Thank You

Jeannie Englemann
Purchasing Specialist
Dept. of Procurement Services
Texas A&M University
j-englemann@tamu.edu
P.O. Box 30013 | College Station, TX 77842
Tel. 979.845.3425 | Fax. 979.862.3383
http://purchasing.tamu.edu

Committed To Service Excellence!
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Date: 2017/01/30 09:17:58
CMBL SUMMARY
Search Found 35 Vendors, 20 are Hubs, Includes 0 Inactive Vendors
Search Condition: SearchType=All Vendors, Section1 Class Code=525, Section1 Item(s)=(40), Section2 Class Code=525, Section2 Item(s)=(80)