PURCHASE ORDER
THE TEXAS A&M UNIVERSITY SYSTEM
HEALTH SCIENCE CENTER

FILE
200 Technology Way, Suite 2079, College Station, Texas 77845-3424; Phone 979-436-9219, FAX 979-436-0074

2017

Order Date 01/13/2017

Page 01

INVOICE (IN DUPLICATE) TO AGENCY BELOW

TEXAS A&M HEALTH SCIENCE CTR
COLLEGE OF NURSING
HEALTH PROFESSIONS EDUCATION BUILDING (HPEB)
8447 STATE HIGHWAY 47 RM 3005
BRYAN TX 77807

SHIP TO:

TEXAS A&M HEALTH SCIENCE CTR
COLLEGE OF NURSING
HEALTH PROFESSIONS EDUCATION BUILDING (HPEB)
8447 STATE HIGHWAY 47 RM 3005
BRYAN TX 77807

PLEASE NOTE: IF YOUR INVOICE IS NOT ADDRESSED AS INSTRUCTED PAYMENT WILL BE DELAYED.

VENDOR

*******3110
SIMUCARE INC
113 J&M DR PL 2
NEW CASTLE, DE 19720

ALL TERMS AND CONDITIONS SET FORTH IN THE BID INVITATION BECOME A PART OF THIS ORDER.

ANY EXCEPTIO

TO PRICING OR DESCRIPTION CONTAINED HERIN MUST BE APPROVED BY HUB & PROCUREMENT SERVICES PRIOR TO SHIPPING.

User REF: 200185-2028

PAYMENT TERMS: NET 30

THE TEXAS A&M HEALTH SCIENCE CENTER WILL INCUR NO LATE PAYMENT PENALTY IF PAYMENT IS MADE WITHIN THIRTY (30) DAYS FROM RECEIPT OF GOODS OR SERVICES AND AN UNCONTENDED INVOICE.

BY ACCEPTANCE OF THIS PURCHASE ORDER, VENDOR AGREES TO ALL TEXAS A&M UNIVERSITY TERMS AND CONDITIONS LOCATED AT THE FOLLOWING URL:

PURCHASING.TAMU.EDU/MEDIA/123743/BIDTAMU.PDF

IN THE EVENT OF A CONFLICT BETWEEN THE PARTIES’ TERMS AND CONDITIONS, VENDOR SPECIFICALLY AGREES TO BE BOUND BY THE LAWS OF THE STATE OF TEXAS.

User REF: QUOTE # Q169

1 SIMUCATH BETA TESTER; SIMUCATH BETA TESTER PACKAGE; ONE FOR ROUND ROCK CAMPUS AND ONE FOR BRYAN CAMPUS

2 SIMUSTICK BETA TESTER; SIMUSTICK BETA TESTER PACKAGE; ONE FOR ROUND ROCK CAMPUS ONE FOR BRYAN CAMPUS

VENDOR QUOTE: Q169
VENDOR REF: SHELLY TILLIMCHAST

Purchase made by an Institution of Higher Education, Section 51.9335 Education Code.

FOR:
DESTINATION FRT INCLUDED

The Texas A&M University System Health Science Center cannot accept collect freight shipments.

Terms:

IN ACCORDANCE WITH YOUR BILL, SUPPLIES/EQUIPMENT MUST BE PLACED IN THE DEPARTMENT RECEIVING ROOM BY

The State of Texas is exempt from all Federal Excise Taxes

STATE AND CITY SALES TAX EXEMPTION CERTIFICATE: The undersigned claims an exemption from taxes under Texas Tax Code, Section 151.309(b), for purchase of tangible personal property described in this numbered order, purchased from contractor and/or shipper listed above, as this property is being secured for the exclusive use of the State of Texas. The Terms and Conditions of the State of Texas shall prevail.

THE TEXAS A&M UNIVERSITY SYSTEM HEALTH SCIENCE CENTER

Terms:
# PURCHASE ORDER

**THE TEXAS A&M UNIVERSITY SYSTEM HEALTH SCIENCE CENTER**

200 Technology Way, Suite 2079, College Station, Texas 77845-3424; Phone 979-436-9219, FAX 979-436-0074

**FILE**

**Order Date**

01/13/2017

**INVIOCE (IN DUPLICATE) TO AGENCY BELOW**

TEXAS A&M HEALTH SCIENCE CTR
COLLEGES OF NURSING
HEALTH PROFESSIONS EDUCATION
BUILDING (HPEB)
8447 STATE HIGHWAY 47 RM 3005
BRYAN TX 77807

**SHIP TO:**

TEXAS A&M HEALTH SCIENCE CTR
COLLEGES OF NURSING
HEALTH PROFESSIONS EDUCATION
BUILDING (HPEB)
8447 STATE HIGHWAY 47 RM 3005
BRYAN TX 77807

**ANY EXCEPTION TO PRICING OR DESCRIPTION CONTAINED HEREIN MUST BE APPROVED BY HUB & PROCUREMENT SERVICES PRIOR TO SHIPPING.**

**PLEASE NOTE: IF YOUR INVOICE IS NOT ADDRESSED AS INSTRUCTED PAYMENT WILL BE DELAYED.**

## Item

<table>
<thead>
<tr>
<th>Description</th>
<th>Quantity</th>
<th>UOM</th>
<th>Unit Price</th>
<th>Ext Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>CC FY ACCOUNT NO. DEPT.</td>
<td>23 2017 200185-00000-5751</td>
<td>1000</td>
<td>19,980.00</td>
<td></td>
</tr>
</tbody>
</table>

**DOCUMENT DATE:** 01/13/2017

**DEPT. CONTACT:** JANET TODD
**PHONE NO.:** 979-436-0125

**SOLE SOURCE REASON:**
NO OTHER ITEM ON THE MARKET PROVIDES THE SAME LEVEL OF REALISM FOR STUDENTS

**PCC CD:** 9
**TYPE FUND:** S **TYPE ORDER:** HIED

**SAK**

## FOB:

**DESTINATION FRT INCLUDED**
The Texas A&M University System Health Science Center cannot accept collect freight shipments.

**FAILURE TO DELIVER:** If the vendor fails to deliver these supplies by the promised delivery date or a reasonable time thereafter, without giving acceptable reasons for delay, or if supplies are rejected for failure to meet specifications, the State reserves the right to purchase specified supplies elsewhere, and charge the increase in price and cost of handling, if any, to the vendor. Neither substitutions nor cancellations permitted without prior approval.

The State of Texas is exempt from all Federal Excise Taxes

**STATE AND CITY SALES TAX EXEMPTIONS CERTIFICATE:** The undersigned claims an exemption from taxes under Texas Tax Code, Section 151.3090, for purchase of tangible personal property described in this numbered order, purchased from contractor and/or shipper listed above, as this property is being secured for the exclusive use of the State of Texas. The Terms and Conditions of the State of Texas shall prevail.

**Purchasing Agent for**

THE TEXAS A&M UNIVERSITY SYSTEM HEALTH SCIENCE CENTER

**Terms:**

IN ACCORDANCE WITH YOUR BID, SUPPLIES/EQUIPMENT MUST BE PLACED IN THE DEPARTMENT RECEIVING ROOM BY

**THIS ORDER IS NOT VALID UNLESS SIGNED BY THE PURCHASING AGENT.**
**PURCHASE ORDER**

THE TEXAS A&M UNIVERSITY SYSTEM  
HEALTH SCIENCE CENTER  
200 Technology Way, Suite 2079, College Station, Texas 77845-3424; Phone 979-436-9219, FAX 979-436-0074  

**INVOICE (IN DUPLICATE) TO AGENCY BELOW**  

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Quantity</th>
<th>UOM</th>
<th>Unit Price</th>
<th>Ext Price</th>
</tr>
</thead>
</table>
| USER REF: 200185-2028 | PAYMENT TERMS: NET 30  
THE TEXAS A&M HEALTH SCIENCE CENTER WILL INCUR NO LATE PAYMENT PENALTY IF PAYMENT IS MADE WITHIN THIRTY (30) DAYS FROM RECEIPT OF GOODS OR SERVICES AND AN UNCONTESTED INVOICE.  
BY ACCEPTANCE OF THIS PURCHASE ORDER, VENDOR AGREES TO ALL TEXAS A&M UNIVERSITY TERMS AND CONDITIONS LOCATED AT THE FOLLOWING URL: PURCHASING.TAMU.EDU/MEDIA/123743/BIDTAMU.PDF  
IN THE EVENT OF A CONFLICT BETWEEN THE PARTIES’ TERMS AND CONDITIONS, VENDOR SPECIFICALLY AGrees TO BE BOUND BY THE LAWS OF THE STATE OF TEXAS.  
_REF: QUOTE # Q169 | 2 | EA | 4,995.00 | 9,990.00 |
| 1 SIMUCATH BETA TESTER; SIMUCATH BETA TESTER PACKAGE; ONE FOR ROUND ROCK CAMPUS AND ONE FOR BRYAN CAMPUS | | | | |
| 2 SIMUSTICK BETA TESTER; SIMUSTICK BETA TESTER PACKAGE; ONE FOR ROUND ROCK CAMPUS ONE FOR BRYAN CAMPUS | | | | |
| VENDOR QUOTE: Q169  
VENDOR REF: SHELLY TILLIMGHAST | 2 | | | |

**FOB:** DESTINATION FRT INCLUDED  
The Texas A&M University System Health Science Center cannot accept collect freight shipments.

FAILURE TO DELIVER: If the vendor fails to deliver these supplies by the promised delivery date or a reasonable time thereafter, without giving acceptable reasons for delay, or if supplies are rejected for failure to meet specifications, the State reserves the right to purchase specified supplies elsewhere, and charge the increase in price and cost of handling, if any, to the vendor. Neither substitutions nor cancellations permitted without prior approval.

The State of Texas is exempt from all Federal Excise Taxes

STATE AND CITY SALES TAX EXEMPTIONS CERTIFICATE: The undersigned claims an exemption from taxes under Texas Tax Code, Section 151.309(a), for purchase of tangible personal property described in this numbered order, purchased from contractor and/or shipper listed above, as this property is being secured for the exclusive use of the State of Texas. The Terms and Conditions of the State of Texas shall prevail.

**Terms:**

IN ACCORDANCE WITH YOUR BID, SUPPLIES/EQUIPMENT MUST BE PLACED IN THE DEPARTMENT RECEIVING ROOM BY  

THIS ORDER IS NOT CANCELLED UNLESS SIGNED BY THE PURCHASING AGENT.

THE TEXAS A&M UNIVERSITY SYSTEM HEALTH SCIENCE CENTER
Please process the attached order.

If you have any questions, please do not hesitate to contact me.

Thank You,

Susan King  CTPM

Procurement Services  |  Texas A&M University

MS 1477  |  330 Agronomy Road, College Station  TX  77843-1477
Ph: 979.845.3888  |  Fax: 979.845.3800  sa-king@tamu.edu

www.tamu.edu  |  LEAD by EXAMPLE

*************** PLEASE NOTE NEW NAME & EMAIL ADDRESS **********
The Texas A&M University System Health Science Center

Sole Source and/or Proprietary Justification

Requisition No. R700038 Date: 12/14/16

This form is to be used to aid departmental staff in relating information necessary in the process of requisitions on a sole source and/or proprietary basis. Your cooperation in answering the questions listed below will assist the purchaser in handling your order expeditiously. Please complete the form and forward to HUB and Procurement Services. If more space is required, feel free to attach additional pages. **NOTE: For your convenience, this is a fill-in form. Adobe Reader required.**

1. **Description of item (if commodity: make, model no., etc.; if service: detail of type of service):**
   Qty (2) SimUCath Beta Tester (1) SimUCath with associate Software, Male and Female genitalia attachments, Simulated urine for use with the device, User's Manual for technicians and instructors, Online link to instructional video for use and care of the device as well as "patient" training.
   Qty (2) SimUSlick Beta Tester (1) SimUSlick with associate Software Simulated blood for use with the device, User's Manual for technicians and instructors, Online link to instructional video for use and care of the device as well as "patient" training.

2. **Name of known source for item:**
   Manufacturer? ☑ Yes ☐ No
   SimUCare
   113 J and M Drive 2nd Floor New Castle, DE 19720

3. **What feature or functions are unique (proprietary) to this item?**
   No other item on the market provides the same level of realism to enhance student learning. The product is designed to be used with standardized patients. Provides specific skill training opportunities to enhance student learning.

4. **Briefly explain how the unique features or functions are essential to the purpose for which the item is needed.**
   No other item on the market provides the same level of realism to enhance student learning. The product is designed to be used with standardized patients. Provides specific skill training opportunities to enhance student learning.

5. **List any source other than the known source that manufactures or supplies similar items or items with similar functions.**
   None.
6. Why are the other sources not satisfactory?
   Do not have the same features.

7. Will the item be used with existing equipment?
   If yes, - as a repair/replacement part?
   - as component to be interfaced?
   - as an accessory?
   - to match existing equipment?
   - for reason of interchangeability?
   Yes [ ], No [ ]
   Yes [X], No [ ]
   Yes [X], No [ ]
   Yes [X], No [ ]
   Yes [X], No [ ]
   List make and model of existing equipment.

8. Include any additional information that may aid the purchaser in processing this requisition.

I certify that, to the best of my knowledge, the above information is true and accurate and that no other material fact or consideration offered or given has influenced this recommendation for a sole source/proprietary purchase.

Brian Holland

Submitted by: Assistant Dean for Undergraduate Studies
(Printed name, title and department)

Signature: [Signature]
**SimUCare.**

**A Truly Human Experience**

<table>
<thead>
<tr>
<th>Shipping Contact:</th>
<th>Billing Contact:</th>
<th>Vendor Point of Contact:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brian Holland</td>
<td>Brian Holland</td>
<td>Shelly Tillinghast</td>
</tr>
<tr>
<td><a href="mailto:holland@tamhsc.edu">holland@tamhsc.edu</a></td>
<td><a href="mailto:holland@tamhsc.edu">holland@tamhsc.edu</a></td>
<td><a href="mailto:shelly@simucare.biz">shelly@simucare.biz</a></td>
</tr>
<tr>
<td>(979) 436-0141</td>
<td>(979) 436-0141</td>
<td>(302) 547-7668</td>
</tr>
<tr>
<td>Texas A&amp;M University</td>
<td>Texas A&amp;M University</td>
<td>Director of Administration</td>
</tr>
<tr>
<td>8447 State Highway 47</td>
<td>8447 State Highway 47</td>
<td>113 J and M Drive 2nd Floor</td>
</tr>
<tr>
<td>Bryan, Texas 77807-3260</td>
<td>Bryan, Texas 77807-3260</td>
<td>New Castle, DE 19720</td>
</tr>
<tr>
<td>United States</td>
<td>United States</td>
<td>United States</td>
</tr>
</tbody>
</table>

| QUOTE NUMBER: Q169 |
| DATE: 12/13/2016 |
| EXP DATE: 01/13/2017 |
| TAX ID: 47-4569311 |

<table>
<thead>
<tr>
<th>QTY</th>
<th>ITEM #</th>
<th>DESCRIPTION</th>
<th>UNIT PRICE</th>
<th>LINE TOTAL</th>
</tr>
</thead>
</table>
| 2   | SimUCath Beta Tester | SimUCath® Beta Tester Package-Includes:  
- (1) SimUCath® with associated Software  
- Male and Female genitalia attachments  
- Simulated urine for use with the device  
- User’s Manual for technicians and instructors  
- Online link to instructional video for use and care of the device as well as “patient” training. | $9,990.00 | $9,990.00 |
| 2   | SimUStick Beta Tester | SimUStick® Beta Tester Package-Includes:  
- (1) SimUStick® with associated Software  
- Simulated blood for use with the device  
- User’s Manual for technicians and instructors  
- Online link to instructional video for use and care of the device as well as “patient” training. | $9,990.00 | $9,990.00 |

Make Checks Payable to: SimUCare  
Mail to: 113 J and M Drive 2nd Floor New Castle, DE 19720  

Grand Total $19,980.00

**Terms:**

1. SimUCare products contained in the description of this quote are be used exclusively for their intended simulation purpose as outlined in the user’s manual and not for direct patient care.
2. Upon receipt of the SimUCare product, please read the user’s manual in its entirety before operating the product.
3. Shipping dates will be determined after fulfillment of the Form of Payment.
4. All payments via purchase order are Net 15 Days for approved open accounts; Credit Cards accepted.
5. One-year warranty provided on all parts and labor.
6. Late payments will be charged 5% interest for the first 30 days past due and each subsequent 30 days of delinquency will be an additional 5% interest charged on top of the price in 'Grand Total' quoted below.
7. Appropriate Sales Tax will be added to invoice.
8. Pricing and Availability are subject to change.
9. Shipping/Handling costs will be added to invoice- Additional charges will be incurred for expedited shipping.
The PO will come from here since it is over $10K

Susan,

I have sent the W-9 to vendor setup but will you send to PO to them? Or is that something I have to do at my end? Please see email below.

Thank you,

Janet

Janet Todd | Business Coordinator II
College of Nursing | Texas A&M University

Mail Stop 1359 | 8447 State Highway 47 | Bryan, TX 77807-3260
ph: 979-436-0125 | fax: 979-436-0096 | jtodd@tamhsc.edu
nursing.tamhsc.edu

----------------------------------------------------------
TEXAS A&M UNIVERSITY

Hi Janet!

Please see attached, once the quote is processed, please send the purchase order to Shelly Tillinghast (CC’d).

Thank you,

Adam

ADAM COWPERTHWAIT | SALES MANAGER
113 J and M Drive 2nd Floor | New Castle, DE 19720
302.562.2119 | adam@simucare.biz | SimUCareUSA.com
Good morning Adam,

Could you please send me a W-9 so, we can process quote Q169.

Thank you,

Janet

Janet Todd  |  Business Coordinator II
College of Nursing  |  Texas A&M University

Mail Stop 1359  |  8447 State Highway 47  |  Bryan, TX 77807-3260
ph: 979-436-0125  |  fax: 979-436-0096  |  jtoddi@tamhsc.edu
nursing.tamhsc.edu

-------------------------------
TEXAS A&M UNIVERSITY
Vendor
SimUCare

Bill
Date: 12/14/2016
Ref. No.: 200185-2028

Bill Due: 12/4/2016
Terms
Memo: SimUCath Beta Tester and SimUStick Tester for Bryan and Round Rock Campus

Expenses

<table>
<thead>
<tr>
<th>Account</th>
<th>Memo</th>
<th>Amount</th>
<th>Customer:Job</th>
<th>Class</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equipment</td>
<td></td>
<td>19,980.00</td>
<td></td>
<td>200185</td>
</tr>
</tbody>
</table>

Expense Total: 19,980.00

Bill Total: $19,980.00
Justification of Sole Source Purchases

QUESTIONNAIRE

This questionnaire has been designed by the Purchasing Department to aid the faculty and staff in relating information necessary in the processing of requisitions on a sole source purchase basis. Your cooperation in answering the questions listed below will assist us in handling orders expeditiously.

1) Is this item required for use in

2) What features or functions are proprietary to this item? How are these dimensions or performance characteristics essential to the accomplishment of your work?
   NO OTHER ITEM ON THE MARKET PROVIDES THE SAME LEVEL OF REALISM TO ENHANCE STUDENT LEARNING. THIS PRODUCT IS DESIGNED TO BE USED WITH STANDARDIZED PATIENTS. PROVIDES SPECIFIC SKILL TRAINING OPPORTUNITIES TO ENHANCE STUDENT LEARNING.

3) List any company other than your suggested source who manufactures a similar item or manufactures and item with similar functions.
   None.

4) Why won't these competing products be satisfactory?
   THERE ARE NO OTHER COMPETING PRODUCTS

5) Will the item be used with existing equipment?
   If yes, - as a repair/replacement part?
   - as a component to be interfaced with the existing equipment
     Give Brand and Model number of existing equipment.
     - as an accessory of option?
     - to match existing equipment?
     - for reasons of interchangeability?

6) Give any additional information you feel may aid the buyer in processing this requisition.

________________________________________________________

NAME (PRINT): Brian Holland

SIGNATURE: ________________________________

PHONE NUMBER: 979-436-0141

State law requires that you be informed of the following: (1) you are entitled to request to be informed about the information about yourself collected by use of this form (with a few exceptions as provided by law); (2) you are entitled to receive and review that information; and (3) you are entitled to have the information corrected at no charge to you.
Hi Gina,

We will be paying for this from 200185. We are looking at two sets of this purchase one for each campus. It looks like we may have to do a sole source because the combined price will be over $10K. See attached.

Shirley

From: Holland, Brian E.
Sent: Wednesday, December 14, 2016 9:43 AM
To: Davidson, Shirley A. <sdavidson@tamhsc.edu>
Cc: Matthews, Debra <dmatthews@tamhsc.edu>
Subject: FW: Simucare

Shirley,

Here is the quote for the simucare beta test. I would like to get an additional set for RR if it is possible.

Brian

---

Brian Holland, Ph.D., RN  |  Assistant Dean for Undergraduate Studies  
College of Nursing  |  Texas A&M University  
8447 State Highway 47  |  Bryan, TX 77807-3260  
Ph: 979.436.0141  |  holland@tamhsc.edu  
nursing.tamhsc.edu  

Texas A&M University

---

From: Adam Cowperthwait [mailto:adam@simucare.biz]
Sent: Tuesday, December 13, 2016 7:00 PM
To: Holland, Brian E. <holland@tamhsc.edu>
Subject: RE: Simucare

Hi Brian!

Thanks for your valuable time on the phone today. Sorry it took me a couple of hours to shoot this information your way, I've been coming down with a cold.
Attached is the Product Overview, Beta Testing Program Brochure, and a quote. The brochure will note December 31st as the deadline for purchase orders but I’ve extended that to January 13th for your quote.

You can find a product demonstration video through our YouTube channel (link supplied below)

SimUCare Product Medley

All the best,
Adam

ADAM COWPERTHWAIT | SALES MANAGER
113 J and M Drive 2nd Floor | New Castle, DE 19720
302.662.2119 | adam@simucare.biz | SimUCareUSA.com

From: Holland, Brian E. [mailto:holland@tamhsc.edu]
Sent: Tuesday, December 13, 2016 9:51 AM
To: Adam Cowperthwait <adam@simucare.biz>
Subject: Simucare

Good morning Adam,

Dr. Rickie Bonner forwarded your information to me regarding the beta testing of your products. I am wondering if that is still a possibility. If so, we would be interested.

Best,

Brian

Brian Holland, Ph.D., RN | Assistant Dean for Undergraduate Studies
College of Nursing | Texas A&M University
8447 State Highway 47 | Bryan, TX 77807-3260
Ph: 979.436.0141 | holland@tamhsc.edu
nursing.tamhsc.edu
--------------------------------------
TEXAS A&M UNIVERSITY

2
SimUSTick™ & SimUCath™ (Coming Spring 2017)

These unique products were designed to put the patient at the center of simulation education. Both were invented by Amy Cowperthwait APRN, BC-ACNS, National League for Nursing Simulation Leader, and INACSL’s Hayden-Vanguard Lectureship Awardee; to facilitate a seamless transition from simulation education to bedside care.

SimUSTick is a wearable sleeve that has been designed with your ease of use in mind. It is easy to put on your Standardized Patient, clean, and change the veins at the end of each simulation day (if necessary). The circulating venous system will accommodate flashback for IV insertion, medication/ fluid administration, and blood draws throughout the simulation experience. This product allows learners to insert an IV safely and authentically on a standardized patient.

- The specialized dermal layer will cue the SP when the skin has been pierced with an IV catheter or phlebotomy needle allowing them to respond appropriately.
- The hypodermic layer will contain the easy to replace venous channels.
- The protective layer will prevent the SP from any potential for needle sticks.

SimUCath is a pair of shorts with integrated sensor technology. The sensors are located at the entrances to the urethra and bladder. The urethra sensor signals the Standardized Patient to demonstrate the discomfort of the catheter insertion. The bladder sensor triggers the flow of simulated urine to begin while cueing the Standardized Patient that the catheter has entered the bladder. The simulated urine flow and interchangeable genitalia allow you to include both straight or indwelling urinary catheter insertion into your simulation education curriculum.

Clinical trials published in The Clinical Simulation in Nursing Journal found that when nursing students practice using SimUCare® products, they are:

- 3X more likely to explain procedures to their patients
- 4X more likely to ask questions of their patients
- 5X more likely to offer reassurance to their patients
- 6X more likely to self-identify patient safety issues
SimUCare is excited to offer Beta Testing of its next two highly innovative products, SimUStick® and SimUCath®

- January 1st-March 16th, 2017
- (10) Testing sites available for each product
- Purchase Order Due Date: December 31st, 2016
- You agree to provide: (1) Initial Survey, (5) Daily Surveys, (1) Final Survey
- SimUCare agrees to provide: Discount off introductory retail price, Complimentary full product upgrade at the conclusion of Beta Testing

If you have any questions please contact:
Adam Cowperthwait • (302) 562-2119 • adam@simucare.biz
**SimUCare.**
*A Truly Human Experience*

<table>
<thead>
<tr>
<th>Shipping Contact:</th>
<th>Billing Contact:</th>
<th>Vendor Point of Contact:</th>
<th>QUOTE NUMBER: Q169</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brian Holland</td>
<td>Brian Holland</td>
<td>Shelly Tillinghast</td>
<td>DATE: 12/13/2016</td>
</tr>
<tr>
<td><a href="mailto:holland@tamhsc.edu">holland@tamhsc.edu</a></td>
<td><a href="mailto:holland@tamhsc.edu">holland@tamhsc.edu</a></td>
<td><a href="mailto:shelly@simucare.biz">shelly@simucare.biz</a></td>
<td>EXP DATE: 01/13/2017</td>
</tr>
<tr>
<td>(979) 436-0141</td>
<td>(979) 436-0141</td>
<td>(302) 547-7668</td>
<td>TAX ID: 47-4569311</td>
</tr>
<tr>
<td>Texas A&amp;M University</td>
<td>Texas A&amp;M University</td>
<td>Director of Administration</td>
<td></td>
</tr>
<tr>
<td>8447 State Highway 47</td>
<td>8447 State Highway 47</td>
<td>113 J and M Drive 2nd Floor</td>
<td></td>
</tr>
<tr>
<td>Bryan, Texas 77807-3260</td>
<td>Bryan, Texas 77807-3260</td>
<td>New Castle, Delaware 19720</td>
<td></td>
</tr>
<tr>
<td>United States</td>
<td>United States</td>
<td>United States</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>QTY</th>
<th>ITEM #</th>
<th>DESCRIPTION</th>
<th>UNIT PRICE</th>
<th>LINE TOTAL</th>
</tr>
</thead>
</table>
| 1   | SimUCath Beta Tester | SimUCath® Beta Tester Package-Includes:  
- (1) SimUCath® with associated Software  
- Male and Female genitalia attachments  
- Simulated urine for use with the device  
- User’s Manual for technicians and instructors  
- Online link to instructional video for use and care of the device as well as “patient” training. | $4,995.00 | $4,995.00 |

| 1   | SimUSTick Beta Tester | SimUSTick® Beta Tester Package-Includes:  
- (1) SimUSTick® with associated Software  
- Simulated blood for use with the device  
- User’s Manual for technicians and instructors  
- Online link to instructional video for use and care of the device as well as “patient” training. | $4,995.00 | $4,995.00 |

Make Checks Payable to: SimUCare  
Mail to: 113 J and M Drive 2nd Floor New Castle, DE 19720  
Grand Total $9,990.00

Terms:

1. SimUCare products contained in the description of this quote are be used exclusively for their intended simulation purpose as outlined in the user’s manual and not for direct patient care.
2. Upon receipt of the SimUCare product, please read the user’s manual in its entirety before operating the product.
3. Shipping dates will be determined after fulfillment of the Form of Payment.
4. All payments via purchase order are Net 15 Days for approved open accounts; Credit Cards accepted.
5. One-year warranty provided on all parts and labor.
6. Late payments will be charged 5% interest for the first 30 days past due and each subsequent 30 days of delinquency will be an additional 5% interest charged on top of the price in ‘Grand Total’ quoted below.
7. Appropriate Sales Tax will be added to invoice.
8. Pricing and Availability are subject to change.
9. Shipping/Handling costs will be added to invoice. Additional charges will be incurred for expedited shipping.
The combined price will be over $10K for both campuses so a sole source justification form will probably be needed. Gina will get with you on that.

Shirley

From: Holland, Brian E.
Sent: Wednesday, December 14, 2016 9:43 AM
To: Davidson, Shirley A. <sdavidson@tamhsc.edu>
Cc: Matthews, Debra <dmatthews@tamhsc.edu>
Subject: FW: Simucare

Shirley,

Here is the quote for the simucare beta test. I would like to get an additional set for RR if it is possible.

Brian

---

From: Adam Cowperthwait [mailto:adam@simucare.biz]
Sent: Tuesday, December 13, 2016 7:00 PM
To: Holland, Brian E. <holland@tamhsc.edu>
Subject: RE: Simucare

Hi Brian!

Thanks for your valuable time on the phone today. Sorry it took me a couple of hours to shoot this information your way, I’ve been coming down with a cold.

Attached is the Product Overview, Beta Testing Program Brochure, and a quote. The brochure will note December 31st as the deadline for purchase orders but I’ve extended that to January 13th for your quote.

You can find a product demonstration video through our YouTube channel (link supplied below)
All the best,
Adam

ADAM COWPERTHWAIT | SALES MANAGER
113 J and M Drive 2nd Floor | New Castle, DE 19720
302.562.2119 | adam@simucare.biz | SimUCareUSA.com

From: Holland, Brian E. [mailto:holland@tamhsc.edu]
Sent: Tuesday, December 13, 2016 9:51 AM
To: Adam Cowperthwait <adam@simucare.biz>
Subject: Simucare

Good morning Adam,

Dr. Rickie Bonner forwarded your information to me regarding the beta testing of your products. I am wondering if that is still a possibility. If so, we would be interested.

Best,

Brian

Brian Holland, Ph.D., RN | Assistant Dean for Undergraduate Studies
College of Nursing | Texas A&M University
8447 State Highway 47 | Bryan, TX 77807-3260
Ph: 979.436.0141 | holland@tamhsc.edu
nursing.tamhsc.edu
 Hiệp hội Y học và y tế
TEXAS A&M UNIVERSITY
VISUAL COMPLIANCE RESTRICTED PARTY SCREENING

Search criteria: **Simucare** (Exact match)
[Export, Sanctions, GSA, Police, PEP and International data groups]

Date of search: **Friday, January 13, 2017**
Time of search: **02:36 PM EDT**
Report created by: **SUSAN WARREN, TEXAS A&M - HEALTH SCIENCE CENTER**

**NO MATCHING RECORDS FOUND**

**AUTHORITIES:**

- Department of Commerce Denied Persons [BIS]
- Department of Commerce Entity List [BIS]
- Department of Commerce "Unverified" List [BIS]
- Department of State Arms Export Control Act Debarred Parties [DDTC]
- Department of State Munitions Export Control Orders [DDTC]
- Department of State Nonproliferation Orders
- Department of State Iran Sanctions (ISA and TRA)
- WMD Trade Control Designations [OFAC]
- Department of State Designated Terrorist Organizations
- Department of State Terrorist Exclusion List
- Palestinian Legislative Council List [OFAC]
- Federal Register General Orders
- Specially Designated Nationals and Blocked Persons [OFAC]
- Foreign Sanctions Evaders List (FSE-IR) [OFAC]
- Sectoral Sanctions Identifications List (UKRAINE-E013662) [OFAC]
- Persons Identified as Blocked Solely Pursuant to Executive Order 13599 [OFAC]
- United Nations Consolidated List
- GSA Parties Excluded from Federal Procurement Programs [SAM/EPLS]
- GSA Parties Excluded from Federal Nonprocurement Programs [SAM/EPLS]
- GSA Parties Excluded from Federal Reciprocal Programs [SAM/EPLS]
- Air Force Special Investigations - Top Ten Fugitives
- Alcohol, Tobacco, Firearms and Explosives Most Wanted
- FBI Ten Most Wanted Fugitives
- FBI Most Wanted Terrorists
- FBI Kidnappings and Missing Persons
- FBI Seeking Information
- FBI Wanted Fugitives
- Food and Drug Administration – Clinical Investigators
- Food and Drug Administration – Debarment List
- Food and Drug Administration – Disqualified and Restricted
- Homeland Security Investigations Most Wanted
- Naval Criminal Investigative Service – Wanted Fugitives
- U.S. Immigration and Customs Enforcement Most Wanted
- U.S. Drug Enforcement – Major International Fugitives
- U.S. Marshals Service – Major Fugitive Cases
- U.S. Marshals Service – Top 15 Most Wanted
- Office of Research Integrity PHS Administrative Actions
- U.S. Postal Inspection Service – Most Wanted
- U.S. Secret Service Most Wanted
- OIG Entities Excluded from Federal Health and Medicare Programs
- CIA Chiefs of State and Cabinet Members of Foreign Governments [Politically Exposed Persons]
- Japan Foreign End-Users of Concern
- Kingdom of Saudi Arabia Wanted Militants
- CPSEP Listed Entities
- Australia Foreign Affairs Consolidated List
- European Union Consolidated List
- Interpol Recently Wanted
- HM Treasury Consolidated List [England]
- Canadian Economic Sanctions
- Canadian Border Services Agency Wanted List
- RCMP Wanted Fugitives
- FinCEN (USA PATRIOT Act) Section 311 - Special Measures
- World Bank Listing of Ineligible Firms
- OSFI Consolidated List – Entities
- OSFI Consolidated List – Individuals
- OSFI Warning List
Purchasing

**DEBARRED VENDOR LIST**

The following vendors shown below are debarred from doing business with the State of Texas, effective from the date of debarment for the length of time indicated. Whether they are listed below or not, the debarred vendors include the vendors' successors in interest as defined in Rule §20.102(b)(4).

<table>
<thead>
<tr>
<th>Vendor ID Number</th>
<th>Vendor Name/Address</th>
<th>Date of Debarment</th>
<th>Length of Debarment</th>
</tr>
</thead>
<tbody>
<tr>
<td>1562456928900</td>
<td>Smith Housewares and Restaurant Supplies 500 Erie Blvd. Syracuse, NY 13202</td>
<td>November 12, 2014</td>
<td>5 Years</td>
</tr>
<tr>
<td>1743261315000</td>
<td>Walker's Electric Company 1520 Park St Beaumont TX 77701 Also: Walkers Electric Company Calvin G. Walker Stacy Walker</td>
<td>August 28, 2012</td>
<td>5 Years</td>
</tr>
</tbody>
</table>
| 1760677671800 | Texas Code Blue  
5550 Eastex Fwy, Suite #  
L  
Beaumont, TX 77708-5300 | October 24, 2016 | 5 Years |

Download Debarred Vendor List [comptroller.texas.gov/purchasing/docs/debarred-vendor-list.pdf].

**Federal Exclusion**

Agencies and co-op members may wish to check the list of vendors excluded from doing business on the federal level. The System for Award Management, or SAM, can be used as a resource for purchasing entities.

According to Statewide Procurement Division rules, other debarment activities from other entities may be considered as possible indicators of vendor responsibility.

**Vendor Information on Payments**

The Search State Payments Issued application provides vendors with payment details.

They can also sign up in the application for Advance Payment Notification.

Texas Government Code §2155.077